

Supplementary Circular and Price List

1907

INCUBATORS BROODERS

POULTRY FOODS AND SUPPLIES



☐ CYPHERS NON-MOISTURE, SELF-VENTILATING AND
SELF-REGULATING INCUBATORS. ☐ CYPHERS BROODERS
POULTRY HOUSES AND APPLIANCES, POULTRY FOODS
ALFALFA PRODUCTS, INSECTICIDES, AND REMEDIES
☐ CYPHERS LIBRARY OF POULTRY BOOKS, ETC., ETC.

Manufactured and Published by

CYPHERS INCUBATOR CO., BUFFALO, N. Y., U. S. A.

NEW YORK, N. Y., 21-23 Barclay St.
CHICAGO, ILL., 310 Fifth Ave.
OAKLAND, CAL., 701-711 Linden St.

{ BRANCH OFFICES
and WAREHOUSES }

BOSTON, MASS., 26-30 Union St.
KANSAS CITY, MO., 2325 Broadway
LONDON, ENG., 119-125 Finsbury Pavement

AUTHORIZED AGENTS in the principal cities of United States, Canada, Mexico, Europe
Australia, New Zealand, Japan, South Africa, Cuba, Hawaii and Central and South America

The World's Standard Hatcher

Cyphers Non-Moisture Incubators are Giving Satisfaction on More Large Successful Poultry Plants, with More Fanciers of National or International Reputation, and on More Government Experiment Stations than All Other Makes of Incubators Combined

The Cyphers Incubator is unquestionably established as the "World's Standard Hatcher." For indisputable evidence in support of this claim consult the many sample testimonials in our big catalogue. Learn therein what is thought of the Cyphers Incubators and Brooders at the leading government stations of the United States and Canada; read what the foremost fanciers say; read the testimony from the world's largest poultry plants; make yourself familiar with what our customers (representing intelligent men and women the whole world round) are doing, the results they obtain and what they say about the Cyphers Company's Incubators and Brooders, and other of Cyphers Company's goods. They know, and you should know before buying.

In designing the Standard Cyphers every factor known to successful artificial incubation has been taken advantage of to secure as many chicks as it is possible to coax from the shell, fully appreciating the fact that, as compared with results obtainable by the use of other incubators, the last five, ten or fifteen per cent. of chicks that are hatched in our incubators is clear profit. Hatching with an incubator is, however, no longer merely a question of "how many" chicks, but also of "how good." The Standard Cyphers, by conserving the contents of the egg, is certain to hatch a chick or a duckling from practically every well-fertilized egg, and these chicks or ducklings will come out of the shells large, strong and vigorous. They are the kind that live, thrive and grow rapidly to a profitable maturity.

Valuable Improvements in Latest-Pattern Standard Cyphers

We claim many distinct and valuable improvements in the latest-pattern Standard Cyphers Incubator—improvements that add greatly to the convenience of handling, economy of operation and certainty of results. Our 260-page catalogue tells all about these improvements in a most interesting manner. These improvements have been thoroughly tested in every part of the United States and Canada by leading poultrymen, and upon their endorsement we are able to present the latest-pattern Standard Cyphers as **"the most perfect hatching machine ever devised by human ingenuity and skill."** It represents the highest degree of excellence yet achieved in incubators, both in principle and in mechanical construction. It overcomes practically every defect, every inconvenience and every objection urged to artificial incubation as performed by machines of other types. It not only is more convenient to operate; it not only consumes less oil; it not only is safer; it not only hatches a larger percentage of the eggs entrusted to it, but it **produces larger, stronger, healthier and more vigorous chicks and ducklings than any other incubator ever built.** This is our guaranty to the poultry fraternity.

The improved regulator used in the latest pattern Standard Cyphers, is built on original lines and no other style of regulator has been devised that is its equal in durability, exactness or reliability.

All sizes of the latest pattern Standard Cyphers Incubator are equipped with what we call a "drop-bottom." Experienced operators were quick to pronounce this drop-bottom method of supplying ventilation something new and valuable in incubator construction. It enables the operator to meet all weather conditions.

The No. 2 and No. 3 latest pattern Standard Cyphers Incubators are furnished with nursery drawers, occupying the space underneath the egg trays. By the use of these drawers the chicks and ducklings can be removed from our large size incubators as often as may be deemed advisable, without interfering with the remainder of the hatch.

Cyphers Company Incubators are the only machines manufactured that lawfully can be equipped with our patented removable diaphragms, by use of which the "diffusive" system of ventilation is employed, overcoming the necessity of supplying additional moisture by use of shallow pans, wet sponges, or moist cloths. This achievement has rendered Cyphers Incubators so simple and easy to operate and so certain in results that they have met with universal appreciation by experienced operators, while beginners succeed with them from the first trial because the machine itself solves the "moisture problem" for them; in other words, we place in their hands a practically automatic hatcher, leaving nothing to chance or inexperience.

How to Make Money With Poultry and Incubators

OUR ELEVENTH ANNUAL CATALOGUE (260 pages, 8x10 in.) entitled "How to Make Money With Poultry and Incubators," contains more valuable information on Profitable Poultry Keeping than any other book of its size we know. It contains hundreds of photographic illustrations of the world's largest, best equipped and most successful poultry plants, latest portraits of noted poultrymen, and six special chapters on poultry raising that contain a fund of valuable information that will help you make money out of poultry; also over 100 pages of fully illustrated descriptions of Cyphers Incubators, Brooders, Foods and many articles not listed in this Supplementary Circular. **You will need the 260 pages of Poultry Information in our great book.** It will be mailed you free if you send ten cents in stamps or silver to pay postage on it.

Address our nearest office, as given above, or our authorized agent, whose name and address appear on the last page of this Circular,

FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.

Standard Cyphers Incubators Mean "Certainty"

You buy a **CERTAINTY** when you buy a **Standard Cyphers Incubator**. It is sure to prove satisfactory in your hands. You take no risk. In support of this statement we refer you to the scores of endorsements in our 260-page catalogue from men and women in all parts of the world. Standard Cyphers Incubators have won their present high place in the estimation of the public because they possess high standard quality. It is upon this basis that we make our guaranty published at bottom of this page.

USED AND ENDORSED BY THE LEADING POULTRYMEN OF THIS AND OTHER LANDS.

The best possible test of an incubator is the work it actually does in the hands of the **average operator**—not alone the experienced man. In the ten years the Standard Cyphers Incubator has been before the public, tens of thousands have been sold both to experienced operators and to beginners, and their good name and fame may well be summed up in the following claims, which are indisputable:

First: A majority of **America's Largest Poultry Plants** are now using Cyphers Incubators, preferring them to all others. *Our 260-page catalogue proves it.*

Second: A large majority of America's best-known and **Most Successful Fanciers** are to-day using and have publicly endorsed the Cyphers as the best incubator on the market. *Our 260-page catalogue proves it.*

Third: The Cyphers Incubator has been adopted and is now in successful use on more **Government Experiment Stations**, and at a larger number of other public institutions in the United States than all other makes of incubators combined. *Our 260-page catalogue proves it.*

Fourth: The Cyphers Incubator, owing to its adoption and use on more than twenty **Foreign Government Experiment Stations** in Canada, Great Britain, New Zealand, Australia and British South Africa, and by hundreds of fanciers and practical poultrymen throughout Europe, South Africa, Australia, Mexico, and Central and South America, has fairly won the proud title of "**Standard Hatcher of the WORLD.**" *Our 260-page catalogue proves it.*

Fifth: The Cyphers is positively **The Best Incubator for the Beginner**, as thousands of them have borne witness, on account of the ease and simplicity of operation, and because it is automatic, being self-ventilating, self-regulating and requiring no supplied moisture. *Our 260-page catalogue proves it.*

We guarantee the Cyphers Incubator to do good work in **YOUR** hands. It is not solely a question of what the machine has done for others, it is what it will do for **YOU**.

CYPHERS COMPANY GUARANTY FOR 1907

The patented, exclusive features of the genuine Cyphers Incubators, together with the improvements embodied in the latest pattern, place us in a position to positively warrant and guarantee all Standard Cyphers Patent-Diaphragm, Non-Moisture, Self-Ventilating and Self-Regulating Incubators, manufactured by us and sold under registered trade-mark, either by this company or its authorized agents, as follows:

First—To require no supplied moisture, under all ordinary conditions, thus solving and disposing of the troublesome "moisture question."

Second—To be self-ventilating, the air in the egg chamber remaining pure at all times by its own gentle but positive action.

Third—To be self-regulating, being equipped with the most sensitive and durable regulator thus far invented.

Fourth—To be so constructed that the temperature in the egg chamber is more equable than in any other incubator.

Fifth—To be precisely as represented in construction, materials and workmanship and if given reasonable care, to last ten years without repairs.

Sixth—To be easy to set up and positively automatic in operation (except as to trimming the wick, filling the lamp and turning the eggs), and to operate with less labor and expense than any other make of incubator.

Seventh—To be in all essentials the simplest and easiest to operate and control, requiring less attention than any other make or style of incubator in the world.

Eighth—To produce larger, stronger and healthier chicks and ducklings than any other style or make of incubator.

Ninth—That when it is run in competition with any incubator of a different make, it shall, in three or more hatches, bring out a larger average percentage of the fertile eggs in good, healthy chicks and ducklings, than does its competitor.

Tenth—That each and every Standard Cyphers Incubator we send out will do satisfactory work in the hands of the purchaser, provided he will give it a fair trial, or it can be returned to us within ninety days, in good repair, less reasonable wear, and the purchase price will be refunded.

CYPHERS INCUBATOR COMPANY.

BRANCH HOUSES: NEW YORK CITY, BOSTON, CHICAGO, KANSAS CITY, OAKLAND

Genuine Standard Cyphers Incubators

LATEST PATTERN

MADE IN FOUR SIZES.

No. 0, 66 Hen Eggs, 54 Duck Eggs	\$13.00
No. 1, 140 Hen Eggs, 110 Duck Eggs	20.00
No. 2, 240 Hen Eggs, 200 Duck Eggs	29.00
No. 3, 390 Hen Eggs, 300 Duck Eggs	35.00

SPECIAL PRICES.—The above prices are those charged by us and by our authorized agents in all territory east of Montana, Wyoming, Colorado, Indian Territory and Texas. West of this boundary line the prices range somewhat higher, owing to the freight, which is especially high to inter-mountain points. If you live in high-freight territory write us for special prices.

(For description of Farm-Economy and Boys' Choice Incubators, see page 8.)



No. 0, Capacity 66 Eggs.
Price, complete, \$13.00.

No. 0 Incubator, Capacity 66 Eggs

OUR No. 0 INCUBATOR, which holds 66 eggs, was placed on the market at the request of fanciers who breed only a few pens of fowls for exhibition purposes. It is the equal of the larger machines in every particular except size. The fact that it does its work thoroughly and satisfactorily is evidenced by the large number of testimonials which appear in our 260-page catalogue.

How It Hatches

"I am using a No. C size. Have made five hatches with it. The first two gave me 98 per cent., the third hatch 84 per cent. and the fourth and fifth hatches 96 per cent. The Cyphers Incubator was run side by side with two other makes and gave me much larger percentages than the other makes of incubators. The chickens were the largest and strongest I ever saw. Am so well satisfied with the Standard Cyphers that later on I will get a large incubator and three of your brooders. Your incubators are non-moisture and self-ventilating and the best machine for the amateur to start with."—GEO. W. DOHERTY, Niagara-on-the-Lake, Ont., Can., July 9, 1906.

"Last spring I purchased of you one of your 66-egg size Standard Cyphers Incubators, also one of your Style A Outdoor Brooders, and they have proved themselves worthy of the highest commendation. Through my ability to prove the efficiency of these machines, I have been instrumental in selling three others, and the parties who bought them are highly pleased."—J. I. MUNSEY, Pueblo, Colorado, May 23, 1906.

No. 1 Incubator, Capacity 140 Eggs

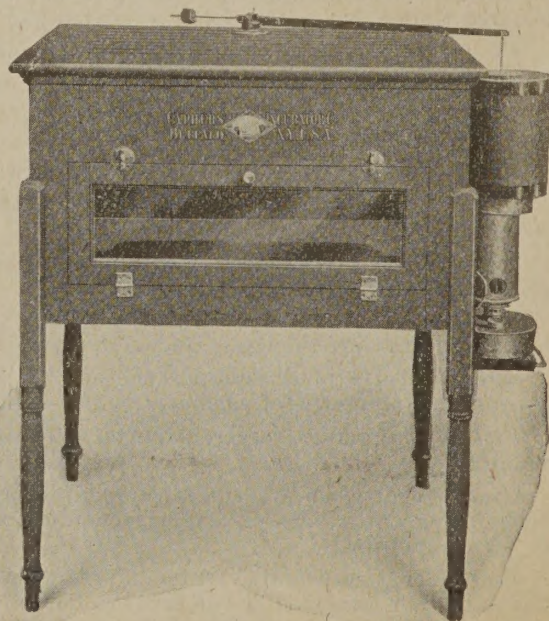
OUR NO. 1 INCUBATOR holds 140 eggs. The breeder who desires to raise from 100 to 300 chicks throughout the season chooses this machine. For that reason it is popular with farmers and fanciers who are branching out into a substantial business. Like our other incubators, it does its work, as the following letters taken from our 260-page catalogue prove.

How It Hatches

"I have used several different makes of incubators, but never had the good results that I obtained from the Standard Cyphers. Used your 140-egg incubator this spring and the two hatches I ran through it gave me 92 per cent. the first hatch and 95 per cent. the second. I never lost a chick from weakness or sickness of any kind. The temperature of the Cyphers Incubator never changes during incubation."—JAMES L. HOLLI-FIELD, Atlanta, Ga., July 9, 1906.

"Am more than pleased to say that I have always been able to hatch 90 to 95 per cent. of all eggs placed in the machine. Your incubator is non-moisture, self-ventilating and will do more than you claim for it."—J. W. HILL, McKinney, Texas, October 13, 1906.

"I am operating one of your 240-egg, 1906-Pattern Standard Cyphers Incubators, and it gives me pleasure to say it is all you claim for it, self-ventilating, self-regulating and non-moisture. I hatched 658 chicks with it this season and they are big, healthy chickens. I must say that this incubator is in all ways the handiest and best incubator to operate that I have ever seen or heard of. I received 181 good, healthy chicks from 192 fertile eggs and I call that an excellent hatch."—EDW. P. KAHLER, Leck Kill, Pa., July 29, 1906.



No. 1, Capacity 140 Eggs.
Price, complete, \$20.00.

Revised Price List

IN FORCE ON AND AFTER SEPTEMBER 1, 1907

THE extraordinary advance in prices of material for manufacture, such as lumber, zinc, steel and grain, has imposed upon us the necessity of advancing the prices of our products proportionately. By using inferior material we could retain our old prices, but the Cyphers policy of using none but the best materials has proven a good one in the past and we shall adhere to it.

The following prices will therefore be in force during this season, in place of those quoted in this book or any other circular or book issued by us until further notice :

INCUBATORS

No. 0 Incubator.....	\$14.00	No. 3 Incubator.....	\$36.00
No. 1 Incubator.....	21.00	Boys' Choice Incubator.....	7.50
No. 2 Incubator.....	30.00	Farm-Economy Incubator.....	12.00

BROODERS

Style A Outdoor Brooder.....	\$15.00	Storm King Outdoor Brooder.....	\$10.00
Combination Outdoor Brooder and Colony House (self-regulating) ..	18.00	Hygienic Indoor Brooder.....	9.00

POULTRY FOODS

Prices of our Mill Products and Beef Scrap, Beef Meal, Granulated Bone, Bone Meal, etc., etc., vary owing to fluctuations in the grain and supply market. Until the market becomes more settled we cannot guarantee prices except as published in our Semi-Monthly Price List of Poultry Foods, which will be sent you free on request.

MISCELLANEOUS

Lamp Burners for Nos. 1, 2 and 3 Incubators, each.....	\$.50	Imperial Egg Packages—	
Improved-pattern Insulated Brooder Stove	1.75	15-egg size, per doz.	\$ 2.25
Safety Brooder Stove.....	1.75	“ “ “ 100	17.50
Colony House or Roost Coop.....	9.00	30-egg size, per doz.	2.75
New Model Brood Coop.....	3.75	“ “ “ 100	21.75
Chick Shelter, 6 ft.	5.00	45-egg size, per doz.	3.75
Chick Shelter, 12 ft.	7.50	“ “ “ 100	27.00
Pedigree Egg Trays (improved), No. 0	1.60	Woods Revolving Egg Cabinets—	
Pedigree Egg Trays (improved), No. 1	2.00	150-egg size	3.50
Pedigree Egg Trays (improved), No. 2, per pair	4.00	288-egg size	5.50
Pedigree Egg Trays (improved), No. 3, per pair	4.75	560-egg size	7.25
Egg Trays (not Pedigree), for Boys' Choice Incubator, each.....	.45	1050-egg size	11.00
Wire Egg Carriers—		Woods Pony Egg Cabinet—	
6-doz. size.....	1.20	72 eggs	1.00
9-doz. size.....	1.40	Cyphers Shipping Coops—	
25-doz. size.....	2.20	No. 2	.65
30-doz. size.....	2.50	No. 4	.80
Cyphers Egg Cases—		No. 6	.90
30-doz. size.....	1.25	Mann's Clover Cutters—	
		Without stand	8.50
		With stand	10.50
		Metal Parts for Brooders, per set..	6.00
		Electric Regulator	22.00
		Poultry Magazines—	
		For foreign subscriptions, including Canada, remit double the amount of domestic price, to cover foreign postage.	

CYPHERS INCUBATOR COMPANY

Home Offices and Factory, BUFFALO, N. Y.

BRANCH STORES AND WAREHOUSES

21-23 Barclay St., NEW YORK CITY, N. Y.
310 Fifth Ave., CHICAGO, ILL.

1569 Broadway, OAKLAND, CAL.

26 Union St., BOSTON, MASS.
2325 Broadway, KANSAS CITY, MO.

No. 2 Incubator, Capacity 240 Eggs



No. 2, Capacity 240 Eggs,
Price, Complete, \$29.00.

OUR NO. 2 INCUBATOR holds 240 eggs, and is a most desirable machine in every way. It serves the fancier who wishes to hatch a couple of hundred chicks in a season and hatch them all at one time, or the breeder who wishes to raise from 500 to 600 during the early spring months. It is the most economical machine on the market, except our 390-egg incubator, which is generally used upon very large plants. The 240-egg machine is the one we recommend to the full-fledged fancier and the farmer who raises poultry on a good-sized scale.

How it Hatches

"It is a pleasure to report results obtained with the Cyphers No. 2, 1906-Pattern Incubator. I ran three hatches. The results were highly satisfactory. The chicks are strong and vigorous."—L. E. BERKEY, Los Angeles, Cal., Sept. 19, 1906.

"My first experience with one of your No. 2, 240-egg Standard Cyphers Incubators (1906) was 97 per cent. of the fertile eggs, and my second hatch gave me 98 per cent. of the fertile eggs."—W. H. JOHNSON, Lyndon, Ohio, July 10, 1906.

"With a 1906-Pattern Cyphers, No. 2 size, we took off, May 5th, 227 lively little chicks from 244 eggs. Three days later we had not lost a chick. This is a record breaker in my territory."—F. D. ROGERS, Clayton, N. Y., May 10, 1906.

"I am using two No. 2 Standard Cyphers machines. All my hatches have been over 90 per cent. I am satisfied the machine is non-moisture and all that you claim for it."—J. C. STINSON, Bradford, Pa., July 26, 1906.

No. 3 Incubator, Capacity 390 Eggs

OUR NO. 3 INCUBATOR is the machine that operators of large poultry plants are using. It holds 390 hen eggs, and is a model of usefulness and finish. They are the business machine of the Twentieth Century, and have enabled practical men to increase the size of their plants till they raise 40,000 and 50,000 ducks a year, as told and illustrated in our big main catalogue. The few letters which we quote herewith, and which are taken from that catalogue, are evidence that our big machines do as good work as the smaller ones.

How it Hatches

"Knowing that you feel an interest in our success with the ten 1906-pattern Standard Cyphers Incubators bought of you March 1, 1906, we are pleased to say that they have given us complete satisfaction. We have hatched four thousand chicks from your machines. Your incubators are the best on the market to-day and you will find our order for ten more upon your desk very soon."—VALLEY VIEW POULTRY FARM, Itasca, Tex., May 4 1906.

"I have used your Standard Cyphers Incubators for several years, but your 1906-Pattern, of which I have two of the 390-egg size, is the acme of perfection."—O. O. WATKINS, Watkins, Ala., April 5, 1906.



No. 3, Capacity 390 Eggs.
Price, complete, \$35.00.

Biggest Practical Poultry Farms Use Cyphers Incubators

To indicate how popular and how practical the Cyphers Incubators are, we give below a list of a few of the many big plants that use our larger machines. These plants are operated by men who are in the business for business purposes—not for fun. When one considers that some of these plants hatch forty to fifty thousand ducks a season, it will be understood that they have to use the best incubators that money will buy. Would space permit, we could readily multiply the following list several times.

Name.	Address.	No. of Cyphers Incubators. in use.	Size of Incubators used.	Capacity at one hatch. eggs
Afton Poultry Yards	Yardley, Pa.	28	No. 3	10,080
Bonnie Brae Poultry Farm	New Rochelle, N. Y.	25	No. 3	9,720
Emma B. Poultry Farm	Gurnee, Ill.	32	No. 3	11,520
Yardley Duck Farm	Yardley, Pa.	100	No. 3	38,010
Oxford Poultry Farm	Oxford, Pa.	72	No. 3	25,920
Hartman Stock Farm	Columbus, O.	57	No. 3	20,820
Stouffer Poultry Farm	Harrisburg, Pa.	100	No. 3	39,000
Weber Bros.	Wrentham, Mass.	40	No. 3	14,400
Schmidt Poultry Farm	Sewell, N. J.	30	No. 3	11,700
Maplewood Farm	Milburn, N. J.	15	No. 3	5,850
Sunny Side Farm	Cromwell, Ind.	6	No. 3	2,280
Short Hills Poultry Farm	Short Hills, N. J.	10	No. 3	3,900
Feathered Fairies Farms	Steelmanville, N. J.	25	No. 3	9,750
Fernbrook Farm	Rockville Center, L. I., N. Y.	25	No. 3	9,750
Maxwelton Poultry Farm	Gladys, Va.	12	No. 3	4,680
Biltmore Farms	Biltmore, N. C.	21	No. 3	8,190
Woods Lane Poultry Farm	Leaman Place, Pa.	65	No. 3	25,350
Fostercroft Poultry Yards	Danvers, Mass.	5	No. 3	1,950
Owen Farms	Vineyard Haven, Mass.	10	No. 3	5,580
Studebaker Plant.	South Bend, Ind.	7	No. 2	2,730
Mill Run Poultry Farm	Philadelphia, Pa.	8	No. 3	3,120
Beechdale Duck Farm	Bird-in-Hand, Pa.	36	No. 3	14,040
Weir Poultry Farm	Berlin, Conn.	7	No. 3	2,730

Foremost Fanciers of America Use the Cyphers Incubators

The difference of a single point in the scoring of an exhibition fowl frequently makes all the difference between a successful and an unsuccessful season. In one case the fancier wins; in another he loses. Every effort, therefore, is directed towards securing the most symmetrical fowl and the best plumaged bird. To accomplish this it is requisite that the chick be hatched strong, and that it shall grow vigorously. That this is attained by the use of the Cyphers Incubator, the following leading fanciers who use it attest:

Dr. C. J. Andruss	Canandaigua, N. Y.	W. W. Kulp	Pottstown, Pa.	Wilber Bros.	Petros, Tenn.
August D. Arnold	Dillsburg, Pa.	A. C. LeDuc	Chenosa, Ill.	J. M. Williams	North Adams, Mich.
Dr. O. P. Bennett	Mazon, Ill.	Geo. H. Northup	Raceville, N. Y.	Philander Williams	Taunton, Mass.
Bradley Bros.	Lee, Mass.	H. P. Rankin	Hartington, Neb.	C. H. Wyckoff	Aurora, N. Y.
W. H. & M. E. Bushnell	David City, Neb.	W. S. Russell	Ottumwa, Ia.	H. W. Blanks	Columbia, La.
A. G. Duston	South Framingham, Mass.	F. C. Shepard	Toledo, O.	Irving F. Rice	Cortland, N. Y.
J. C. Fishel & Son	Hope, Ind.	O. E. Skinner	Columbus, Kan.	Dr. C. Bricault	Andover, Mass.
U. R. Fishel	Hope, Ind.	J. W. Talcott	Petersburg, Col.	James E. Mitchell	Ashland, Ore.
Gardner & Dunning	Auburn, N. Y.	E. B. Thompson	Amenia, N. Y.	D. W. Young	Ridgewood, N. J.
A. C. Hawkins	Lancaster, Mass.	E. A. Weimer	Lebanon, Pa.	W. H. Arps	Santa Cruz, Cal.
J. L. Jefferson	Des Plaines, Ill.	C. H. Welles	Stratford, Conn.	Knapp Bros.	Fabius, N. Y.
Chas. V. Keeler	Winamac, Ind.				

Government Experiment Stations 'round the World Use the Cyphers Incubators

The sun never sets on the good work that is being done by Cyphers Incubators. They are in use in all civilized countries, and by the leading Agricultural Colleges in the United States, Canada, Australia and New Zealand. The Cyphers is in Successful Use in Every Country on the Globe where Poultry is Grown. Below is a list of some of the more prominent Government Stations that use the Cyphers:

Arkansas Experiment Station	Fayette, Ark.	Alabama Experiment Station	Abbeville, Ala.
Cornell Experiment Station	Ithaca, N. Y.	Michigan Experiment Station	Agricultural College, Mich.
Rhode Island Agricultural College	Kingston, R. I.	N. Carolina College of Agriculture	W. Raleigh, N. C.
South Dakota Experiment Station	Brookings, S. D.	Maine Experiment Station	Orono, Me.
Minnesota Experiment Farm	Crookston, Minn.	Ontario Agricultural College	Guelph, Ont.
Montana College of Agriculture	Bozeman, Mont.	Reading School Poultry Farm	Theale, Eng.
W. Virginia Experiment Station	Morgantown, W. Va.	Massachusetts Agricultural College	Amherst, Mass.
S. Carolina Experiment Station	Clemson College, S. C.	Central Dominion Farm	Ottawa, Canada.
Ohio College of Agriculture	Columbus, O.	Kansas State Agricultural College	Manhattan, Kan.
New Hampshire College of Agriculture	Durham, N. H.	Utah Experiment Station	Logan, Utah.
Connecticut College of Agriculture	Storrs, Conn.		

In our 260-page catalogue the above notable authorities tell of their experience with our incubators and brooders; their letters are reproduced just as written, and if you want reliable evidence on the standing, the reliability, the hatchability of Cyphers machines you should send for it. (See page 2.)

Reports From Prominent Poultrymen

Abundant and absolute proof of the superior hatching qualities of the latest-pattern Standard Cyphers Incubators is to be found in the hundreds of reports contained in our 260-page main catalogue. These reports are from well-known poultrymen located in all parts of the United States, as well as foreign countries. Space allows mention of but a few in this circular, but these will show the remarkable work being done by our latest-pattern Standard Cyphers.

8,281 Chicks from 12,562 Untested Eggs

Cyphers Incubator Company, Buffalo, N. Y.

VINEYARD HAVEN, MASS., March 19, 1906.

Our hatches with your 1906-Pattern Standard Cyphers Incubators (No. 2 and No. 3 sizes) have been simply wonderful for January and February eggs. It gives us great pleasure to report that we have hatched 8,281 strong, healthy chicks from 12,562 untested eggs. Chicks were hatched between January 22d and March 13th. I have never known of this record being even approached from a similar number of eggs at this time of the year, and the results speak volumes for your 1906-pattern incubator.

MAURICE F. DELANO,
Manager Owen Farms.

Best Hatches They Ever Had

Cyphers Incubator Company, Buffalo, N. Y.

YARDLEY, PA., March 10, 1906.

We are getting the best hatches we ever had, and all from your 1906-pattern machines. (Messrs. McCormick & Son have 104 of the No. 3 size.) We took off seven hatch s yesterday, averaging 198 ducklings.

W. H. McCORMICK & SON.

90 Per Cent. Hatches in Early Spring

Cyphers Incubator Company, Buffalo, N. Y.

WRENTHAM, MASS., March 29, 1906.

Shall have our fourteen (14) No. 3, 1906-Pattern Cyphers Incubators all full in a week or two. Our season is a trifle backward. Hatches so far have been 90 per cent. of the fertile eggs and we never saw them live so well—have not lost over one per cent. Fertility is low, now about 80 per cent.

WEBER BROS.

Using 100 of Latest-Pattern, Largest Size

Cyphers Incubator Company, Buffalo, N. Y.

HARRISBURG, PA., Sept. 10 1906.

Am glad to be able to report the largest season's hatching we have ever had. We have straight one hundred (100) No. 3 Standard Cyphers Incubators—all of the latest pattern. We repeatedly hatched in the neighborhood of 90 per cent. of the fertile eggs and for the entire season averaged a little better than ten (10) per cent. more ducklings than during any other season, which was a big item for us, as we hatched 102,359 this season. Before adopting Cyphers Incubators exclusively we carefully tested them in competition with other machines and I personally believe them to be the best incubators on the market today—and we have tried all of the well-known makes.

C. A. STOUTER.

Highest Percentage Ever Averaged

Cyphers Incubator Company, Buffalo, N. Y.

LEAMAN PLACE, PA., Oct. 10, 1906.

I take pleasure in stating that the sixty-five (65) 1906-Pattern Standard Cyphers Incubators used by me during the past season have given entire satisfaction. The hatches all through have averaged a higher percentage than I ever obtained before from any style or make of incubator.

GEO. M. WOODS.

Largest and Best Equipped Plant West of New York State

Cyphers Incubator Company, Buffalo, N. Y.

COLUMBUS, OHIO, Sept. 10, 1906.

Have personally operated Cyphers Incubators in large numbers during the last six years and can cheerfully recommend them as being superior to all others I have tried, including several of the leading makes. I have found them to be self-regulating, self-ventilating, non-moisture machines. We are now using fifty-seven (57) of your largest-sized incubators, including ten (10) of the latest-pattern, equipped with nursery drawers and the improved system of ventilation.

H. B. HARK, Mgr.

"Operating 74 Standard Cyphers"

Cyphers Incubator Company, Buffalo, N. Y.

OXFORD, PA., Sept. 3, 1906.

At present we are operating seventy-four (74) of your Standard No. 3 machines. Some of them have been in successful operation more than eight years and still do uniformly good work. These facts are the best evidence we can offer regarding our high opinion of your make of incubators.

OXFORD POULTRY FARM.

"A Practically Perfect Hatcher"

Cyphers Incubator Company, Buffalo, N. Y.

AMENIA, N. Y., October 10, 1906.

I consider the Improved Cyphers a practically perfect hatcher. During all my twenty-eight years' experience in breeding exhibition "Ringlet"-Barred Rocks I have never seen or used the equal of a Cyphers. I feel safe in putting my best "Ringlet" eggs in the Cyphers, whereas I would not trust them in a machine in which I did not have perfect confidence. This is saying a great deal, which breeders of fine exhibition birds can appreciate, because such eggs are very valuable.

E. B. THOMPSON.

"The Most Complete Hatcher I Have Ever Seen"

Cyphers Incubator Company, Buffalo, N. Y.

HOPE, IND., August 11, 1906.

After testing your 1906-pattern machine to my satisfaction, I sold all of my old incubators last winter and filled my cellar with the 1906-Pattern Standard Cyphers. They have given me splendid results. After using incubators for nearly twenty-five years I must say that your 1906 machine is the most complete hatcher I have ever seen. I wish to speak especially in praise of your new regulator, which I found to be the most sensitive and most reliable of any regulator ever used on any make of machine. The ventilation of the new machine I regard as perfect.

U. R. FISHEL.

Eggs Worth \$2.00 Each Entrusted to Cyphers Incubators

Cyphers Incubator Company, Buffalo, N. Y.

RACEVILLE, N. Y., August 7, 1906.

Many sittings of eggs from my "Special Pedigreed" Rose-Comb Black Minorcas, laid by hens for which I have refused \$180.00 each, they being the daughters of the cocks Victor and Headlight, sold for \$1,000.00 and \$500.00 each, respectively, the same eggs that I had ready sale for at \$25.00 per thirteen, were hatched in my Cyphers machines and the same machines hatched for me hundreds of Single-Comb Black Minorcas which have won high honors for my customers in the leading shows throughout the civilized world; and hundreds more now in my yards which can make equal records in the shows of the coming winter. My experience has been that chicks hatched in Cyphers Incubators and reared in Cyphers Brooders are well born and well bred.

GEO. H. NORTHUP.

TWO LOW-PRICED INCUBATORS

Farm-Economy Incubator

A Special-Size, Low-Priced Practical Hatcher. The Best Incubator Manufactured for the Money.

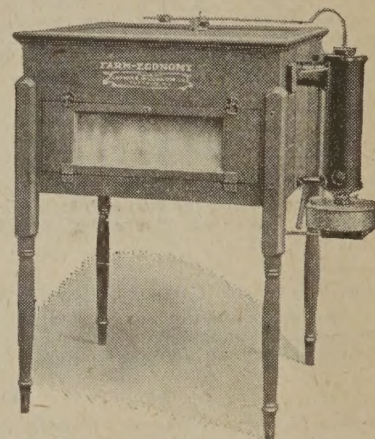
As its name indicates, the Farm-Economy Incubator, made in one size only, is a practical hatcher designed and manufactured by us especially for farm use, when purchasers do not feel able to invest in a higher-priced, Standard Cyphers Incubator. We claim for this incubator that it is a well-built and practical machine, that it contains more special and valuable features, and represents greater value for the price than can be obtained from any other manufacturer.

This machine is built of selected chestnut lumber, is double-walled, and the top carefully packed, which places it, in this respect, on a par with some double-walled incubators that sell at much higher prices.

The Farm-Economy has a chick nursery below the egg-tray, where ample room is provided for the newly hatched chicks.

In the Farm-Economy we use a thermostat identical in construction and working principle with that used in the No. 0 Standard Cyphers Incubator, except that a wire balance-rod is used in place of the wooden arm. This double-action thermostat will give better satisfaction than any disc thermostat on the market. We guarantee the Farm-Economy to be self-regulating, self-ventilating and to require no supplied moisture.

Each Farm-Economy, when sent out from the factory, is equipped with a seamless-bottom lamp, a solderless, smoke-proof heater, a complete regulating device, an egg-tray, removable top and lower diaphragms, a Standard Cyphers trade-marked thermometer, an X-ray egg tester, and a circular of directions for setting up and operating the machine.



Farm-Economy, Capacity 110 Eggs.
Price, complete, \$12.00

Price of Farm-Economy Incubator (one size only), 110-egg capacity\$12.00

Boys' Choice Incubator

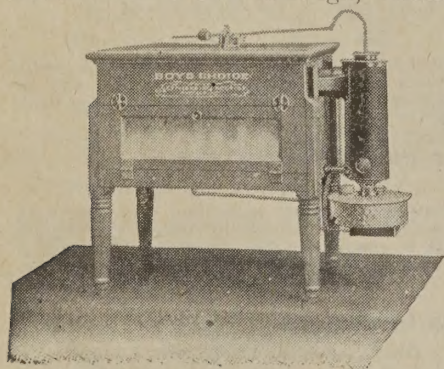
A 50-Egg Capacity, Low-Priced Incubator, Designed Specially for the Use of Boys. Interesting, Instructive and Profitable.

Scores and scores of times we have had parents write in and ask us if we did not build and have for sale a small-sized, low-priced incubator for the special use of boys whose parents wished to interest them in raising chicks, and thus keep them at home and well employed. To meet this existing demand for a boy's size incubator—one that will hatch chickens, and at the same time cost very little—we designed and now build the "Boys' Choice," a machine to hold 50 eggs, and meet the requirements of the occasion.

The Boys' Choice is made from the same materials as the Farm-Economy Incubator, being built of first-class chestnut lumber in a thorough, workmanlike manner. It is equipped with the same style heater and regulating device, and employs the same heating and ventilating system. Practically the only difference between this incubator and the Farm-Economy is its smaller capacity and the fact that it is single-walled, except the top which is double-walled and durably packed. Like the 1907-pattern Farm-Economy, the Boys' Choice this year contains many valuable and important improvements.

The Boys' Choice, 1907-pattern, is a self-regulating, self-ventilating, non-moisture incubator, and will prove to be a good practical hatcher under ordinarily favorable conditions. It is superior in all respects to other incubators of like capacity that are sold at so low a price.

Each Boys' Choice, when shipped from the factory, is equipped with a seamless-bottom lamp, a solderless, smoke-proof heater, a complete regulating device, an egg-tray, removable top and lower diaphragms, a Standard Cyphers trademarked thermometer, an X-ray egg tester, and a circular of directions for setting up and operating the machine.



Boys' Choice, 50-Egg Capacity.
Price, \$7.50

Price of Boys' Choice (one size only), 50-egg capacity, \$7.50.

Full particulars of the Boys' Choice and Farm-Economy, with illustrations, appear in our main catalogue.

FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.

Cyphers Unequaled Apartment Brooders

Furnish a Safe Home for the Large, Strong and Vigorous Chicks Hatched in Cyphers Incubators,
Insuring Rapid Growth, Constant Health, Fine Form and Lustrous Plumage.
These Brooders are Certainty, Safety and Security Combined

FOUR STYLES

Style A, Combination Outdoor Brooder and Colony House, capacity 75 to 100 chicks . . .	\$14.00
Self-Regulating, Combination Outdoor Brooder and Colony House, capacity 75 to 100 chicks	17.00
Storm King Combination Outdoor Brooder and Colony Roosting Coop, capacity 75 to 100 chicks	9.00
Hygienic Indoor Brooder, capacity 75 to 100 chicks	8.00

SPECIAL PRICES.—The above prices are those charged by us and by our authorized agents in all territory east of Montana, Wyoming, Colorado, Indian Territory and Texas. West of this boundary line the prices range somewhat higher, owing to the freight, which is especially high to inter-mountain points. If you live in high-freight territory write us for special prices.

Improved Cyphers Outdoor and Indoor Brooders for 1907

Don't risk losses of well-hatched chicks in an inferior, wrongly-constructed brooder when you can obtain a certainty of safety in the Cyphers Brooders. Having hatched your chicks, DON'T COURT FAILURE by putting them in an unsatisfactory brooder.

Cyphers Brooders are fit companions for the genuine Cyphers Incubators, and, like them, are correct in principle and are well and durably made of the best materials. They have been improved as experience suggested, and we offer the 1907-pattern Cyphers Brooders as the best brooding devices on the market. We are distinctly proud of our line of 1907 brooders and willingly guarantee them to the same full extent we do our incubators. No other company puts into its brooders the same thickness and quality of lumber, and the same weight and quality of hardware. They furnish a safe home for the chicks both day and night. The proper test of a brooder is the actual work it does in the hands of the average operator. The superior merit of Cyphers Brooders has been fully demonstrated by the tens of thousands in successful use. Their *simplicity, certainty in operation, economy of fuel and convenience in use*, have won for them the first place in practically every civilized country on the globe, and under the most trying conditions.

All styles of the 1907-pattern Cyphers Brooders are of the same high quality, without exception. They differ in shape and in price only. For less money the customer simply gets less brooder, i. e., less floor space—not poorer quality, either in materials or workmanship.

Each of the four styles of Cyphers Brooders for 1907 is equipped with our Latest-Improved Insulated Brooder Stove; best grade, Sun-Hinge Burner; our time-tested, Double-Dome Heating System; trade-marked Thermometer; Sun-Proof, Water-Tight Roof, and patented Eccentric Fasteners for locking corners.

All Cyphers Company Brooders, 1907-pattern, are built so that they can be shipped knock-down, compactly crated, thus insuring much lower freight rates to all points. In setting up these brooders *no tools are required, nor is there a nail to be driven or a screw to be put in place*—NOT ONE. With every brooder we furnish an illustrated circular of directions for setting it up.

CYPHERS BROODER GUARANTY

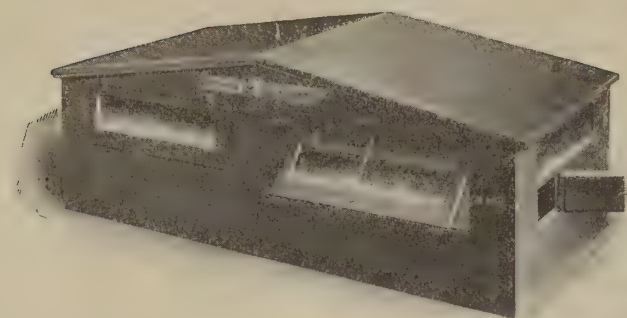
Each 1907-Pattern Brooder manufactured and sold by Cyphers Incubator Company, or its authorized agents, is guaranteed to be exactly as represented in all particulars; to be a well built, durable and practical brooding device that will do the work claimed for it; otherwise it can be returned at any time, within ninety days of the date of purchase, and, if in good condition, less reasonable wear, we will immediately refund the price paid for same. "Every Cyphers Customer a Cyphers Company Friend" is our business aim, and if any person buys a defective article from us we want the privilege of replacing it with a perfect one.

CYPHERS INCUBATOR COMPANY.

For full description and illustrations of Cyphers Brooders, see 260-page main catalogue sent free on receipt of ten cents to pay for postage.

BRANCH HOUSES: NEW YORK CITY, BOSTON, CHICAGO, KANSAS CITY, OAKLAND

Cyphers Style A, Three-Apartment, Outdoor Brooder and Colony House



Style A Outdoor Brooder.

The Cyphers Style A Brooder furnishes an outdoor home for little chickens that is as near weather-proof and neglect-proof as can be sold at a popular price. We have manufactured these brooders during the past nine years and the best proof of their merit is that tens of thousands have been sold and are giving the best of satisfaction.

Briefly, the special points of merit in the Style A Brooder may be summed up as follows:

FIRST—It is rain-proof and storm-proof, the roof of both the hover chamber and feeding or exercising apartment being covered first with Cyphers red rope roofing paper and then with a specially prepared heavy-weight, water-proof duck.

SECOND—It is fire proof, being equipped with the Cyphers Insulated Brooder Stove, and the entire floor of the hover chamber being protected underneath by a solid sheet of galvanized iron with an air space between it and the wooden floor.

THIRD—The fumes from the brooder stove cannot pass into the chick chambers (into either apartment) but are carried out at the sides of the brooder by an infallible device.

FOURTH—The surplus heat from the insulated brooder stove preserves all the lower woodwork of the brooder, by warming and drying the soil underneath, thus making the brooder not only safer and more comfortable, but more lasting.

FIFTH—The brooder stove is easy of access, being above ground and easily and quickly reached. The flame may be observed without the necessity of stooping over to look through the small mica window in the stove door.

SIXTH—The brooder need not be placed in a pit, nor need the ground be excavated for the brooder stove; hence the saving of labor and in the trouble of caring for the brooder.

SEVENTH—When the temperature underneath the chick hover is at 95 degrees, we have a surrounding atmosphere of 80 to 85 degrees, while in the front apartment the temperature will average several degrees lower. The chicks, therefore, may suit themselves, going to and from the heat at will, and will be found to be comfortable at all times.

EIGHTH—The cylindrical chick guard prevents the chicks from crowding and also prevents their coming in contact with the heat drum or dome, to their injury.

NINTH—In this brooder there are no stairs to climb, hence no danger of the little chicks getting lost and becoming chilled while learning their way in and out.

TENTH—The brooder may be readily converted into a colony house or colony roosting coop without the use of tools or the driving of a nail or screw.

This Style A Outdoor Brooder has a total floor space of 6x3 feet, and is divided into two large, well-lighted apartments. The rear apartment, is sub-divided into two apartments, one beneath the hover and a roomy chamber outside the hover.

The large apartment which occupies the front half of the brooder provides a protected run for the chicks. This apartment is reached from the hover chamber by means of a removable runway. Thus, we have not only the double rear apartment arrangement, consisting of the hover and well-lighted chamber surrounding same, but also for daytime use have what amounts to a separate, cooler brooder, or two brooders in one.

Both the back part, or brooding chamber, and the front part, or feeding and exercise room, are well lighted, and if the weather is extra severe, day or night, the runway connecting with the front part may be closed, thus confining all the heat to the rear apartment where the chicks are brooded under the circular hover, with its heavy fringed curtain. During the daytime this runway is let down, and the chicks may run back and forth at will, a heavy woolen curtain being provided, which retains most of the heat in the rear part of the brooder, thus giving them three different temperatures—one, the warmest, under the circular hover; another, some eight to ten degrees cooler, in the rear apartment, outside the hover; and another, still cooler by several degrees, in the front apartment.

Cyphers Style A Brooder furnishes mainly top heat, which is radiated from an air tight drum that extends upward into the brooding chamber, where it is surrounded by the cylindrical chick guard, and covered by the removable circular hover. While the bulk of the heat is top heat, a solid sheet of galvanized iron extends over all the space beneath the brooder floor, and the heat that is reflected back from the upright drum works out under a large galvanized iron deflector that reaches to the four walls of the brooding chamber, thus heating the entire floor space of the chamber to a moderate degree.

Price, complete (with thermometer and stove).....\$14.00

FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.

Cyphers Self-Regulating, Three-Apartment, Outdoor Brooder and Colony House



Self-Regulating Outdoor Colony Brooder.

The Cyphers Self-Regulating, Combination Outdoor Brooder and Colony House, 1907-pattern, possesses every valuable feature that has made the Style A Outdoor Brooder the safest and most popular device of the kind on the market, together with a number of additions that will recommend it to many purchasers. It differs only in size and shape, and is equipped with a Regulating Device that will be of material assistance in maintaining a more uniform temperature underneath the chick hover, especially when exposed to all kinds of weather and in extra-cold climates. The heating system, in every particular, is identically the same as is used in the Style A Brooder.

In addition to the valuable features possessed by the Style A Brooder, this brooder is also provided with double-wall insulation for the hover chamber, for use during winter months. When spring arrives and the weather moderates, this double-wall can be removed in five seconds of time, without the use of

any tools whatsoever. By the use of these inner walls *and the low ceiling* the heat produced by the brooder stove, which is radiated from the heat drums located under the hover, is confined to the lower half of the brooding chamber—in an apartment *that is but ten inches in height*, instead of being permitted to rise in its natural, upward course to the top portion or gable of the brooder, *beyond the reach of the chicks* located on the floor of the brooding apartment, and there to escape into the outside air. In other words, this low ceiling confines the bulk of the warmed air to the part of the brooding chamber where the chicks get the full benefit *of all heat produced*.

Some poultrymen prefer the shed-roof or colony-house type of outdoor brooder, having a roof that slopes one way. The Self-Regulating Colony Outdoor Brooder supplies this demand.

The entire floor space of this brooder, together with the lamp and other working parts, may be removed and roosts placed on floor cleats inside brooder, thus making a well-lighted, well-ventilated colony roosting coop.

Price, complete (with thermometer and stove) \$17.00

Cyphers Storm King Outdoor Brooder and Colony Roosting Coop

Recognizing the widespread demand for a thoroughly well-made, practical brooder that can be sold at a lower price than our Standard Style A or Self-Regulating Brooders, we have devised and perfected the Storm King Brooder. This brooder is lower in price simply because there is less of it—i. e., it has less floor space—not because it is cheaper in quality of materials, inferior in workmanship or wrong in principle of construction.

The Storm King Outdoor Brooder, 1907-pattern, consists of the brooding apartment of the Style A and Colony Brooders, without the exercising apartment of either, and without the regulating device and double insulation of the Colony Outdoor Brooder. In all other respects—including quality of materials in workmanship, it is identical with the brooding sections of the two larger and higher-priced brooders, except that it has a double-frame door in front, furnishing light and warm-weather ventilation to the interior, instead of the smaller, single-frame door used in this section of the other two styles of Cyphers Outdoor Brooders.

The entire floor space of this brooder, together with the lamp and other working parts, may be removed and roosts placed on floor cleats inside brooder, thus making a well-lighted, well-ventilated colony roosting coop.

Every outdoor brooder, in order to yield best results, should have an exercising apartment, or sun-parlor, especially so if it is to be used during cold weather when it will be found advisable to keep the chicks confined several hours or days at a time. Purchasers of the Cyphers Storm King Outdoor Brooder, are advised, therefore, to construct an exercising apartment to be used in connection with this brooder. Such an addition will prove to be "just the thing" during rainy weather, as well as during cold weather. Any convenient shape or size will answer, *provided it is dry and well lighted*. Simply locate the improvised or home-made exercising apartment alongside the Cyphers Storm King Brooder, connecting it with the chick exit door, and the result will be a *three-apartment brooder* that can be operated on the same principles as the Cyphers Style A and Cyphers Self-Regulating Colony Outdoor Brooders.



Storm King Outdoor Brooder.

Price, complete, (with thermometer and stove) \$9.00

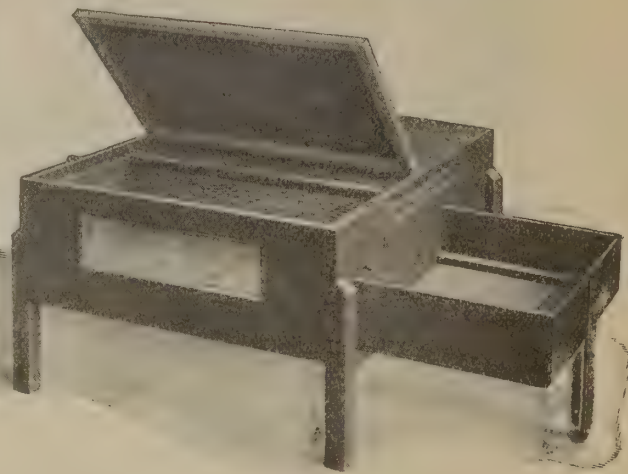
Improved Cyphers Hygienic Brooder

(Patented October 17, 1905.)

Cyphers Hygienic Indoor Brooder has been on the market several years and has given the best of satisfaction. It is an indoor brooder that utilizes perfectly the diffusive principle of ventilation, does away with the possibility of trapped dead-air and insures safety and comfort of the chicks.

We offer this brooder with the opinion that it is the best device in the form of an individual indoor brooder thus far conceived and invented for the safe and healthful rearing of chicks. It is strictly hygienic, simple in construction, economical to run and reliable in operation. It insures the maximum of safety in raising chicks combined with the minimum of labor and cost of operation. This brooder is composed of three apartments, allowing the chicks to seek whatever temperature suits them best. The outside run is hinged to the brooder proper, so as to drop to the floor, in which position it serves as an incline between the brooder and the floor. The body of the brooder is 42x32 inches in size, and 12 inches deep, with a removable floor built in one piece, and two covers, an outer and an inner cover, one larger than the other. The arrangement of these covers effect a graduated warmth from the outside atmosphere to the temperature of the brooding apartments, instead of a sudden dangerous change. The improved heating system used in this brooder is the same as that employed in the Style A and other Cyphers Brooders.

This brooder is made as cheaply as is practicable to serve its purpose, being intended for use in the Hare-Curtis Portable House (listed on a subsequent page), or any other suitable structure. Sold in knock-down form to save freight. For full description, illustrated with half-tones, see our main catalogue.



Cyphers Hygienic Brooder

\$8.00

Price, complete (with thermometer and stove)

What Our Customers Say of Cyphers Brooders

THE PROPER TEST OF A BROODER is the actual work it will do in the hands of men and women engaged in poultry raising by artificial means. Thousands of Cyphers Brooders have been sold by us and *many hundreds of persons*, both men and women, have reported their success with them. Herewith are presented as many sample testimonials as we have room for in this circular. Our main catalogue contains reports from hundreds of poultrymen who have used Cyphers Company Brooders.

NEW YORK.—"On March 18th we put fifty chickens into, a Cyphers Style A Outdoor Brooder. This brooder was set outdoors *without any protection whatever*. During the whole of the following week, we had *very severe weather* and heavy snowstorms. Several nights during the week the thermometer registered zero or below, and during the whole week the brooder was covered with snow, so that on several occasions I had to use the shovel in order to get the door open to fill the lamp. *At no time during the week did the chickens suffer any inconvenience from the cold or storm*, the temperature staying at 90 to 95 degrees under the cover the greater part of the time. This was the most severe weather that we have had during the entire winter and the brooder could have had no harder test. At this writing, March 30th, we have not lost one of these chickens, and all are as healthy and vigorous as it is possible for a chicken to be. In our opinion, the Cyphers Brooder is the strongest rival the old hen has for first honors in the rearing of chickens."—GARDNER & DUNNING, Auburn, N. Y., March 30, 1906.

PENNSYLVANIA.—"I am using two Storm King Brooders with success, and can raise practically every chicken I hatch."—D. F. CAMPBELL, Sharon, Pa., June 6, 1906.

CONNECTICUT.—"I am using one of your Storm King Brooders, and it works like a charm. It is very cold here this morning with high winds, but the little chicks out in the brooder do not care about the wind—they are comfortable."—Mrs. E. D. WOODBORY, Cheshire, Conn., March 9, 1906.

ILLINOIS.—"I am very much pleased with the brooder received a few days ago, and also with the one I bought of you a year ago. The chicks seem so comfortable and contented in the brooder."—Mrs. Wm. H. HART, Brighton, Ill., June 12, 1906.

CALIFORNIA.—"Your Storm King Brooders, old-style, do their part finely. I could ask nothing better."—J. S. COTTON, Fort Bragg, Cal., July 15, 1906.

MICHIGAN.—"We find the Cyphers Brooders equally as good as the Cyphers Incubators, and they will raise practically all the chicks put into them. Were I to buy a dozen incubators and brooders they would certainly be the Cyphers."—JOHN BLISS, Utica, Mich., Oct. 5, 1906.

OKLAHOMA.—"I bought one each of your new-pattern incubators and brooders this spring and have had such good success with same I think I could place a few machines with my neighbors."—JOHN BAKER, Newkirk, Okla., April 16, 1906.

NEW HAMPSHIRE.—"I have a Style A Brooder and must say it will take good care of the chicks, and with very little trouble. I put my chicks in the brooder the 19th of March and on the morning of the 20th the brooder was covered with snow. It was very cold for a number of days, going down to ten below zero, but the chicks were warm and comfortable, and grew fast. Only one died out of the 85. I also want to say that the brooder stood out in the open yard without any protection of any kind."—Mrs. L. A. WHIPPLE, Mill Village, N. H., July 6, 1906.

CANADA.—"We hatched 200 chicks in one of your No. 1 incubators last winter and your Outdoor Brooder cared for them in a most satisfactory manner."—N. P. RICHARDSON, Digby, Nova Scotia, Canada, Oct. 25, 1906.

NEW YORK.—"The past season I have used two Style A Brooders, and have found them satisfactory in every way."—WALTER R. HARMON, Larkfield, L. I., N. Y., July 11, 1906.

MARYLAND.—"I use a Storm King Brooder, and chicks do remarkably well. Your Chick Food fills the bill."—WM. GILLESPIE, Rising Sun, Md., July 12, 1906.

NEW JERSEY.—"Your incubators are positively self-regulating. Am using six Hygienic Indoor Brooders, and feed your Chick Food, and my chicks thrive and do well."—B. B. REED, Kinkora, N. J., Aug. 3, 1906.

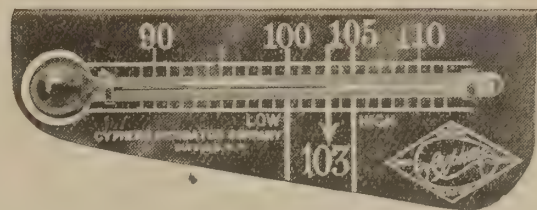
MAINE.—"I have used two of your Storm King Brooders with the best of luck."—W. J. TROTT, Monmouth, Maine, July 21, 1906.

MASSACHUSETTS.—"I am going to send for another brooder. I have my chicks in the Style A Brooders outdoors and they are running fine. The chicks are healthy and smart. If I had a camera I would like to take a picture of them, as they are to-day in the snowstorm. I have never seen anything equal to the Cyphers Style A Brooders. They are all one could ask for."—CHESTER A. COOK, Wenham, Mass., March 12, 1906.

FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.

High-Grade Tested Thermometers

Hundreds of hatches in incubators fail because of the inferior thermometers, and large numbers of chickens are killed in brooders, owing to defective or worthless thermometers. The thermometers here listed are manufactured especially for us, and are thoroughly tested before they are shipped. Two-thirds of the thermometers on the market are made from improperly seasoned glass tubes, and what are termed green thermometers. Our thermometer tubes are carried in stock two years before being mounted on the scale.



Cyphers Incubator Thermometer.



Cyphers
Brooder Thermometer.

PRICES.

Cyphers Incubator Thermometers, each, postpaid	\$0.60
Cyphers Incubator Thermometers, two, postpaid	1.10
Cyphers Incubator Thermometers, twelve, by express	5.50
Cyphers Brooder Thermometers, each, postpaid	.50
Cyphers Brooder Thermometers, two, postpaid	.95
Cyphers Brooder Thermometers, twelve, by express	5.00

NOTE—The price of incubator thermometers does not include the wire hanger. Wire hangers will be supplied at ten cents extra for each thermometer. In ordering wire hangers, be sure to state size of your incubator and year manufactured. If machine has no packer's slip bearing date of manufacture, send description of machine. This is important.

When ordering brooder thermometers name the style of brooder in which it is intended to be used.

NOTICE—Cyphers Standard Incubators are guaranteed only when operated with Cyphers Specially Tested Incubator Thermometers bearing our trade-mark.

Cyphers X-Ray Egg Tester

The Cyphers X-Ray Egg Tester is made of block tin and consists of a central cylinder or lamp flue 5½ inches high, with an outside diameter of 2½ inches at the base, and 2⅜ inches at the top. It is designed for use on an ordinary hand lamp, and fits over any style of burner with a diameter approximating that of the tester.

In a dark room the light will be found strong enough to penetrate the shell and illuminate interior of the egg.

Price of X-Ray Egg Tester, 25c. each; postpaid, 35c.



Cyphers X-Ray
Egg Tester.



Cyphers Practical Egg Tester.

Cyphers Practical Egg Tester

The Cyphers Practical Egg Tester is the standard tester in use on large duck and broiler farms, and one that embodies the best ideas to date. This tester is 18 inches high, 10 inches wide and 10 inches deep. The top is of galvanized iron. It is equipped with an extra strong reflector of superior quality. The lamp is made of the best block tin, the seams being machine turned, and carefully soldered and tested for leaks. The burner is of the latest pattern and construction. No chimney is furnished, because of the liability of breakage in shipping. An ordinary glass chimney, such as is used on a house lamp, will fit the burner and is exactly adapted to the purpose. The strong light penetrates the shell and brings to view the development of the contents of the egg, making it possible to discover the degree of fertility or the growth of the embryo.

Price, complete (including box, lamp and reflector) \$1.25

Cyphers Improved Pedigree Egg Trays

In our No. 0 Incubator, chickens can be separated into four lots; No. 1, four lots; No. 2, eight lots; No. 3, eight lots. When ordering a Cyphers Incubator, if you want the pedigree trays be sure to say so and include the extra amount.

(NOTE—Pedigree Trays are not for use during entire hatch. The eggs should be placed in them when they are turned for the last time. These trays will fit the Cyphers only.)

In ordering pedigree trays be sure to state style and size of machine and date of manufacture. If wanted for 1905, 1906 or 1907 pattern machines, be sure to state which is desired.

Prices: No. 0, each, \$1.25; No. 1, each, \$1.50; No. 2, per pair, \$3.00; No. 3, per pair, \$3.25.

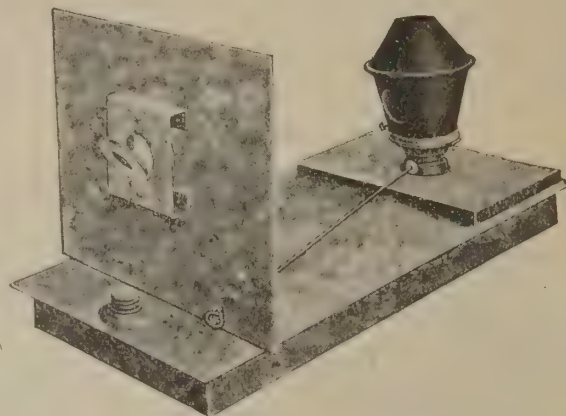
BRANCH HOUSES: NEW YORK CITY, BOSTON, CHICAGO, KANSAS CITY, OAKLAND

Improved Pattern Insulated Brooder Stove

This season we supply with all styles and sizes of our 1907-pattern Indoor and Outdoor Brooders, an insulated safety brooder stove, which does away with the necessity for a water-jacket or reservoir. This new stove combines a heater proper, a burner equipped with our new-style metallic chimney which protects the flame at all heights from currents of air or drafts and prevents smoking, an insulating plate that serves also as a stove slide, and an upright plate of galvanized iron that forms the door to the brooder through which the stove is operated. (See illustration.) The wick rod extends to the outside of the door; hence the height of the flame can be adjusted without withdrawing the stove and exposing the flame to wind and rain. By use of the small, round, metal-incased mirror, just outside of and opposite the small mica window, the height of the flame can be observed by the operator when standing in an upright position, thus making it unnecessary to get down on one's knees.

The insulating plate of heavy galvanized iron is so placed between the burner and the oil bowl that all heat of the flame is deflected away from the oil reservoir, so that the oil remains cool at all times. The oil bowl is made of heavy galvanized iron, and has a seamless bottom, hence will not leak. The oil bowl holds more than a gallon of oil, hence will burn forty-eight hours or more without refilling. All our 1907-pattern brooders are equipped with this stove because we believe it to be the best heating device invented for the heating of brooders.

It is a simple matter to make this improved insulated brooder stove fit Style A and Storm King Brooders, made and sold by this company previous to 1907. We furnish with each stove a slip of directions which explains how this new-style stove can be used in the old-style brooders by customers who prefer it to the Cyphers Safety Brooder Stove.



Improved Pattern Insulated Brooder Stove.

Price of Cyphers Insulated Brooder Stoves, each..... \$1.50

Cyphers Safety Brooder Stove

No other brooder stove on the market has as large a water pan or holds as much oil. The safety water pan on the Cyphers Safety Brooder Stove holds nearly a quart of water, and extends out over the entire surface of the oil bowl, thus placing a sheet of cold water one inch to one and one-half inches in thickness between the oil bowl and the flame jets. By this arrangement all danger from the generation of explosive gases, arising from the top of the lamp or the burner becoming heated, is removed, and we have a brooder stove that can be relied on. We have sold thousands of these to persons who build home-made brooders and they give general satisfaction. Height, 7½ in.; greatest width, 10½ in.

Price of Cyphers Safety Brooder Stoves, each..... \$1.35

Metal Parts for Style A Brooder

To meet the demand of those who wish to build brooders, we have arranged to furnish the metal parts necessary for our Style A Brooder. These parts are fully described and illustrated in our main catalogue. No plans are furnished with these metals, so it will be necessary to purchase one brooder for a model.

Metals consist of Cyphers insulated brooder stove, chick guard, all necessary galvanized iron parts, vents and thermometer.

Price, complete, each, \$6.00.

Standard Egg-Turning Device

(For use with No. 2 and No. 3 Size Standard Cyphers Incubators only.)

For the greater convenience of those who operate our large size No. 2 and No. 3 Standard Cyphers Incubators, we have devised and now offer for sale, as an extra, an improved egg-turning device which may be attached to the end of the egg tray at turning time to facilitate the operation of turning. It saves time and by its use losses will be reduced to the minimum. State size of your machine.

Prices: 50 cents each, if ordered shipped with incubator; in separate shipment, 75 cents each.

Automatic Moisture Device

Cyphers patent-diaphragm incubators are known the world over as non-moisture machines. Under normal and ordinary conditions they require no supplied moisture whatever. However, exceptional conditions sometimes exist in arid districts and in the high altitudes of mountainous regions, or in continuously heated and dry apartments. To return to the atmosphere a portion of the moisture it has lost we have invented the Automatic Moisture Device. It consists of a tank and moisture conductor to be attached to the heater of incubator. It is automatic and cannot get out of order. For full description and illustrations see our main catalogue.

Prices: Each, with 3 conductors, express prepaid, \$1.50; three, \$1.40; six, \$1.25.

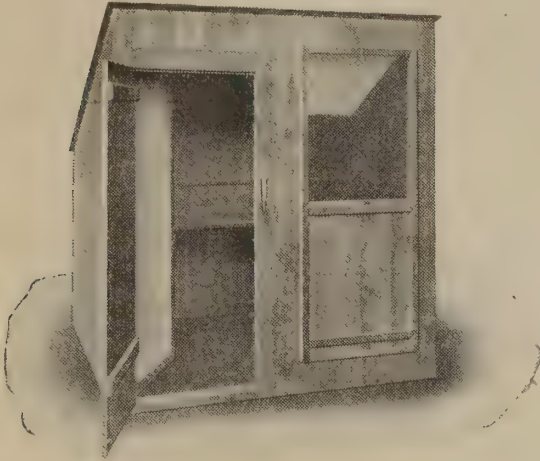
Extra conductors, per doz., postpaid, 25c.

FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.

Portable Poultry Houses

A Line of "Knock-Down," Readily-Set-Up, Removable Poultry Houses—Made in Seven Styles and Sizes—Suitable for Town or Country, City or Farm

"Portable," as herein used, means a poultry house that is not to be attached permanently to the ground; that can be readily moved from place to place, either set-up or taken-down; that can be disconnected and carted away when the owner moves; that is manufactured complete and shipped in knock-down form in a compact package, thus securing low freight rates almost equal to raw lumber,—a house that, made in large numbers in our mill, is better finished, better fitted, and lower priced than they can be made singly or in small numbers.



Shed-Roof, Canvas-Lighted House.
Price, complete, \$20.00.

Shed-Roof, Canvas-Lighted House

A neat, attractive portable house, easily made to accommodate itself to any and all climatic conditions. It possesses all the advantages of both closed and curtain-front poultry buildings. At will owner can have open-front scratching shed, scratching shed with canvas front, or a closed house.

Water-proof paraffined sheeting being used instead of glass, all danger of broken windows when moving is eliminated. In addition to ordinary wooden door there is an inside door made of water-proof sheeting. This sheeting freely admits light, but keeps out wind and rain.

An up-and-down board shutter is furnished for closing the window snugly and tightly during the night, and the outside wooden door when closed makes this house warm and comfortable, regardless of weather.

Dimensions: Floor space, 6x5 feet 10 inches. Height in front, 6 feet 10 inches. Height at rear, 4 feet. Window, 2 feet 7 inches by 2 feet. Droppings board, 20 inches by 6 feet.

Material used: $\frac{7}{8}$ -inch, kiln-dried, selected white pine, free from loose knots, dressed on both sides, tongued, grooved and closely fitted. Painted in green, with red trimmings.

(For full description, illustrated with half-tones, see our main catalogue.)

Price, complete, f. o. b. cars Buffalo and all branch houses except Oakland.....\$20.00

Suburban Poultry House—Double Floor Space

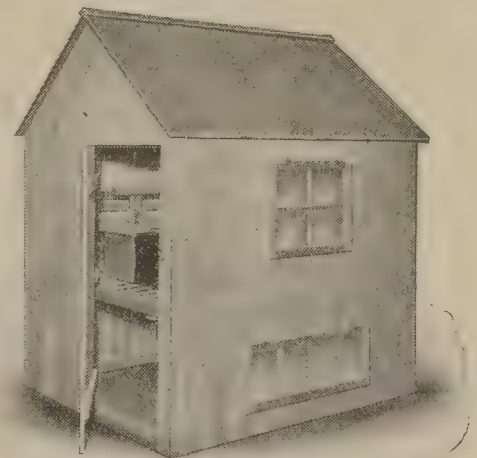
The first feature about this house that will recommend itself to experienced poultrymen is the double-floor, two-apartment arrangement, which furnishes the fowls a floor space of 60 square feet.

Both apartments are well lighted. In the upper apartment, which constitutes the laying and roosting room, the fowls may be fed, and can exercise to their hearts' content. The lower apartment takes the place of a scratching shed and is a splendid addition for fowls in winter. Here they have 30 additional square feet of space UNDER THE ONE ROOF. A slatted runway, under cover, connects the two rooms.

It is unnecessary for attendant to enter this house at all. A door of ample size and convenient height is located in the rear wall, through which the nest boxes are easily reached, and the droppings board can be cleaned with a hoe or scraper.

Dimensions: Floor space, 5x6 feet. Height to eaves, 5 feet. Height to ridge pole, 7 feet. Upper window, 24x20 inches. Lower window, 36x13 $\frac{1}{2}$ inches. Rear door (where eggs are removed and droppings board is cleaned), 35x12 $\frac{1}{2}$ inches. Nests (3), 12x14 inches.

Material used: $\frac{7}{8}$ -inch, kiln-dried, selected white pine, free from loose knots, dressed on both sides, tongued, grooved and closely fitted. Painted in green, with red trimmings.



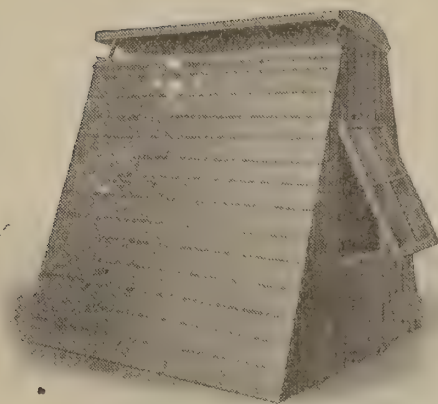
Suburban Poultry House.
Price, complete, \$25.00.

Price, complete, f. o. b. cars Buffalo and all branch houses except Oakland.....\$25.00

BRANCH HOUSES: NEW YORK CITY, BOSTON, CHICAGO, KANSAS CITY, OAKLAND

Hare-Curtis Portable House

(Patent applied for.)



Hare-Curtis Portable House.
Price, complete, \$20.00.

This is a unique, low-priced and very desirable knock-down portable house. Being of pyramidal form it offers no large, square, right-angle surfaces to the wind, something farmers will appreciate. Another worthy feature is its having four 18-inch long, 2x4-inch runners fastened to the bottom, so that a horse can be attached and the house moved from place to place. The house simply consists of four parts when received by purchaser, and it is unnecessary for him to PUT ON A HINGE, DRIVE A NAIL or do aught else in erecting it ready for use, except put 12 SCREWS IN PLACE.

Dimensions: Floor space, 6x6 feet. Height to eaves, 6 feet. Height to center of cap-roof, 6 feet 4 inches. Width of cap-roof, 2 feet 3 inches. Door, 5 feet 6 inches by 20 inches. Window, 2 feet 7½ inches by 2 feet.

Material used: The ends, sides and floor are of ¾-inch, kiln-dried, selected white pine, free from loose knots, dressed on both sides, tongued, grooved and closely fitted. The two sides are of clear-stock weather-boarding and are neatly ship-lapped on outside, leaving inner surface smooth for whitewashing. The cap-top, or roof, is made of heavy-grade galvanized iron with substantial wooden frame, and can be opened for ventilation, being so adjusted that the side to windward may be closed, only the sheltered side

being open. The house is painted green, with red trimmings.

(For full description, illustrated with half-tones, see our main catalogue.)

Price, complete, f. o. b. cars Buffalo and all branch houses except Oakland \$20.00

Apex, or Boys' Poultry House

This house is designed especially for boys who wish to keep a few fowls. It is also admirably suited for fanciers who raise bantams or pheasants, or who make special matings of any variety.

While this house is designed especially for the boy—being a low-priced, yet substantial house—it will be found quite useful for temporarily housing surplus stock; housing small colonies of breeding stock through the summer to get them in the best of condition; sheltering growing stock through the summer (hauling house occasionally to a fresh plot of grass); and for establishing small colonies of fowls in the fields or grain stubble. There are many uses for such a house on any poultry farm.

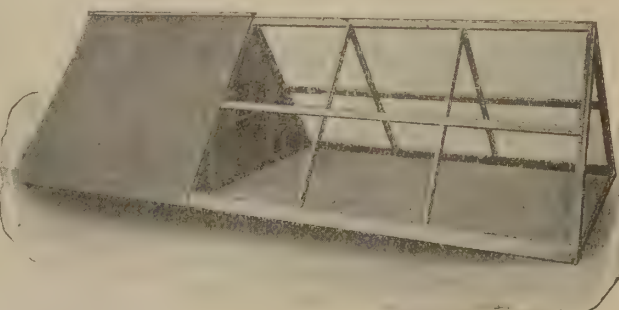
A roost pole is provided with this house, but no floor or nests. The window is of glass, hinged at top, swinging outward. The inner frame is covered with one-inch wire netting to keep out cats, rats, etc.

A runway of wire netting on a strong, durable frame is made for use in connection with this house. In appearance it is exceedingly attractive. This runway furnishes the fowls an excellent scratching and dusting place, and here they may also be fed. By providing a temporary covering over the sunny side of the runway, abundant shade may be provided during hot days.

The house and runway can be bought in combination or separately, as may be desired.

Dimensions: Floor space, 4 feet 10 inches by 5 feet 10 inches. Runway, 5 feet 8 inches by 8 feet. Window, 20x24 inches. Height to apex, 4 feet.

Material used: ¾-inch, kiln-dried, selected white pine, free from loose knots, dressed on both sides, tongued, grooved and closely fitted. Painted in green, with red trimmings.



Apex, or Boys' Poultry House.
Price, complete, (with runway), \$15.00.

(For full description, illustrated with half-tones, see our main catalogue.)

Price, f. o. b. cars Buffalo and all branch houses except Oakland:

Without Runway \$10.00

With Runway, complete \$15.00

Cyphers Colony House for Growing Chickens

This Colony House, or roost coop, will house comfortably fifty chicks, eight to twelve weeks old. It is well built of good material, is correct in principle and safe against attacks of the four-footed enemies of poultry. The hinged hood keeps out rain and snow, and can be used as an awning, or on bright days turned back upon roof to admit sunlight and purify coop. The floor is of matched boards, laid on cleats, and is removable. By setting house to one side, this floor can be readily cleaned. Our price is considerably lower than the cost of building them singly or in small numbers.

Dimensions: Floor space, 3x6 feet. Height in front, 36 inches. Height at rear, 24 inches.

Material used. Kiln-dried, selected white pine, free from loose knots, dressed on both sides, tongued, grooved and closely fitted. Painted in green, with red trimmings.

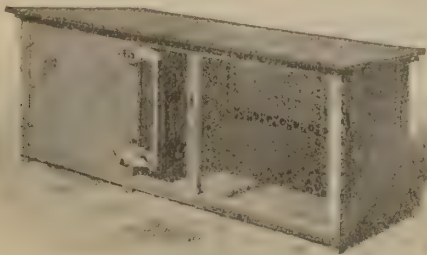


Cyphers Colony House or Roost Coop.

Price, complete \$8.00

Cyphers New Model Coop for Hen with Chicks

This new and improved model coop is intended for a hen with chicks, but may be used also as a home for the chicks long after they are weaned, or for chicks removed from the brooder.



Cyphers New Model Coop.

The house part (1-foot 9 inches by 2 feet) has removable floor, and is separated from exercise room by a wooden partition with galvanized wire-cloth window and door, admitting light and air. The exercise room (2 feet 6 inches by 2 feet) is closed at the end and screened with fine mesh galvanized iron wire, back and front. The combination door in front confines hen while chicks enjoy free range.

Dimensions: Width, 4 feet 3 inches. Depth, 2 feet. Height in front, 1 foot 9 inches. Height in rear, 1 foot 3 inches.

Material used: Kiln-dried, selected white pine, free from loose knots, dressed on both sides, tongued, grooved and closely fitted. Painted in green, with red trimmings.

Price, complete \$3.50

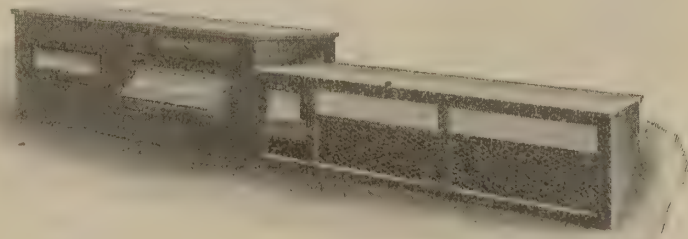
Cyphers Chick Shelter

It is no doubt a fact that a large per cent. of the chickens hatched in cities and villages are destroyed by stray cats, rats, hawks, etc. Cyphers Chick Shelter is an effective safeguard.

One end of the shelter has opening to fit the front of the brooder while the opposite end has a hinged door to allow chicks free range. Each shelter is supplied with storm screens, or closely fitting panels, of water-proof, sheeting, that can be used to close the end or side of shelter that is toward the wind, thus ensuring a comfortable outdoor shelter and nursery where the chicks will be safe under all weather conditions.

Dimensions: Cyphers Chick Shelter is made in two sizes: The large size is 12 feet long, 3 feet 2 inches wide, 20 inches high in front, 14 inches high in the rear; the small size is 6 feet long, other dimensions same as the larger size. Except in length, the two shelters are similar in every respect.

Material used: The front and back are made of stout, wooden frames, covered with small mesh-wire netting. The roof is made of kiln-dried, selected white pine, dressed on both sides, tongued, grooved and closely fitted. Painted in green, with red trimmings.



Chick Shelter attached to a Cyphers Self-Regulating Colony Brooder.

Price of Small Size, 3x6 ft., all complete with water-proof screens \$4.75
Price of Large Size, 3x12 ft., all complete with water-proof screens 8.50

If interested in these houses send for our large main catalogue containing full description and illustrations.

Cyphers Ready-Mixed Poultry Foods

The Standard Foods for Poultry of all Ages, for All Purposes. Specially Mixed and Balanced Chick Food, Developing Food, Laying Food, Scratching Food and Fattening and Finishing Food. Analyzed and Tested by Government Analysts and Guaranteed

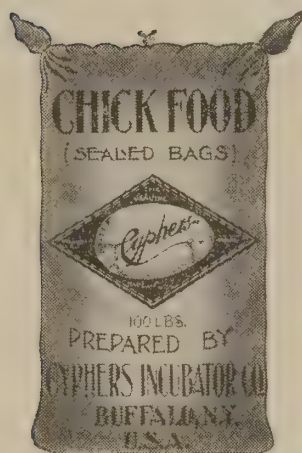
We grind, mix, sack and seal all Cyphers Foods, and positively guarantee them to consist of sound and wholesome grains and seeds. No waste by-products or inferior material of any kind are used in their manufacture. By the use of special machinery we are able to guarantee perfect mixing. The ordinary miller without this special machinery positively cannot duplicate nor equal these specially-prepared and properly-balanced foods. On the authority of expert analysis and repeated experiments, we guarantee all Cyphers Foods to contain the proper ingredients in the right proportion to accomplish the results for which they are recommended.

For the protection of our customers all Cyphers Ready-Mixed Poultry Foods and Alfalfa Products are put up in 50 and 100-pound sealed bags bearing the Cyphers Trade Mark, each bag being sealed with a lead seal with the word "Cyphers" stamped on one side and the word "Buffalo" on the other. Customers should refuse all bags which do not bear our seal, or on which the seal is broken.

Every bag of Cyphers Chick Food, Developing Food, Forcing Food, Laying Food, Scratching Food and Alfalfa Products contains a 16-page circular on "Foods and Feeding," which tells what Cyphers Ready-Mixed Foods are and how to feed them.

Cyphers Chick Food

A Complete, Scientifically Compounded Food for Young Chicks.



Cyphers Chick Food is a mixture of many different grains and seeds, so proportioned to the needs of the growing chick that it will be fully nourished. By the term "fully nourished," we mean a great deal. Most feeding stuffs contain too much fat-forming and not enough flesh-and-muscle-forming elements; in consequence, the chick develops indigestion and diarrhoea, which ultimately means no digestion at all, and the chick soon starves to death. Or, if partially nourished, leg weakness develops and the chick drags out a miserable existence.

In compounding Cyphers Chick Food, the protein or flesh-and-muscle-forming element is maintained high, the carbohydrate heat-producing and the fat-forming elements are reduced to their proper proportion, and the ash or mineral elements are in sufficient amount to supply the needs of the rapidly growing bird.

Directions for feeding in every bag. Remember that Cyphers Chick Food is put up in sealed bags which bear our trade-mark.

Price of Cyphers Chick Food:

50-lb. sealed bag \$1.50 100-lb. sealed bag \$2.50

Larger quantities a matter for correspondence.

Cyphers Developing Food

Cyphers Developing Food, as its name implies, is a special food intended for properly maturing young chicks after they are ready to be weaned from Chick Food, and to carry them along to the age when it is desirable to place before them the larger whole grains. When the chicks are from six to eight weeks old they are able to eat, and exhibit a preference for larger particles of grain than are found in our Chick Food.

Developing Food contains a variety of grains in sizes and quantities exactly suited to the purpose for which it is intended. When used, its value will be quickly made manifest in the improved appearance of the flock. It insures uniform and even growth, with normal, healthy feathering. By the use of this food a strong, hardy chick is produced with more rapid growth than it is possible to attain in any other way.

Developing Food is a dry grain food and may be fed from food hoppers if desired; however, we recommend that, for best results, it be scattered broadcast or in litter so that the chicks must work for it, as exercise is necessary to aid normal digestion and promote health.

Cyphers Developing Food is put up in sealed bags which bear our trade-mark. Directions for feeding in every bag.

Prices of Cyphers Developing Food:

50-lb. sealed bag \$1.15 100-lb. sealed bag \$2.00

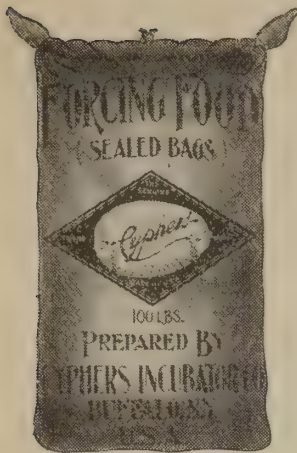
Larger quantities a matter for correspondence.



FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.

Cyphers Forcing Food

A Mash Food Specially Designed to Promote Rapid Growth.



Where rapid growth is required, as in growing broilers or roasters, a highly concentrated food can be fed, and for this work we use and recommend the Cyphers Forcing Food. This should be fed according to the results desired. That is, if a broiler is to be produced, the chick should be fed up to the limit, so as to make the growth in the shortest possible time. If a roaster is wanted, it should not be forced so rapidly. A roaster has longer to live, its digestive organs have more work to do, and therefore they should not be taxed to the limit of endurance at the earlier stages. The average growth for the medium weight breeds, such as the Plymouth Rocks and Wyandottes, should be as follows:

- 1 pound weight—Broiler, 35 to 40 days.
- 1 pound weight—Roaster, 50 to 55 days.
- 1½ pound weight—Broiler, 50 to 55 days.
- 1½ pound weight—Roaster, 60 to 65 days.
- 2 pound weight—Roaster, 70 to 75 days.

To attain the above-mentioned weights, we feed as follows:

BROILERS—First week, Cyphers Chick Food; second week, add dish High Protein Beef Scrap; third week, add two feeds daily Cyphers Forcing Food; fourth week to finish, increase the Forcing Food to three feeds daily. Cyphers Chick Food

in litter all the time for the first seven weeks, Cyphers Developing Food or Scratching Food in litter for the balance of the time.

ROASTERS—First and second weeks, Cyphers Chick Food; third week, add dish of High Protein Beef Scrap; fourth week, add one feed daily of Cyphers Developing Food; fifth week, add two feeds daily of Cyphers Developing Food; sixth week, to tenth week, three feeds daily of Cyphers Developing Food; tenth week to finish, give three feeds daily of Cyphers Forcing Food. Cyphers Chick Food in litter for the first six weeks. Cyphers Developing Food in litter from sixth to tenth week, Cyphers Scratching Food in litter for the balance of the time.

Cyphers Forcing Food is put up in 50 and 100-pound sealed bags only, bearing trade-mark. Directions for feeding in every bag.

Prices of Cyphers Forcing Food:

50-lb. sealed bag \$1.15 100-lb. sealed bag \$2.00

Larger quantities a matter for correspondence.

Cyphers Scratching Food

An Ideal Dry-Grain Mixture—Affords Variety, Promotes Exercise.

If we were to feed laying stock entirely on mash or grain food in bulk, without the use of litter, this practice would cause inactivity and soon result in over-fat fowls that would not lay. Exercise is necessary to produce good digestion, maintain health and insure a heavy egg yield. Remember, too, that breeding fowls cannot be kept vigorous and strong by any method that does not require exercise, and plenty of it. In compounding the Cyphers Scratching Food, it is our aim to produce a properly balanced ration that will aid the mash food in producing healthy birds and a large supply of properly-sized, well-fertilized eggs.

It defeats the purpose of the litter in promoting exercise to feed whole wheat, large cracked corn and other grains of similar size. While we leave some whole wheat in our scratching food, together with whole barley, sunflower seed, etc., still fully three-fourths of this food is smaller than whole wheat. The particles of ground grain and seeds that are too small to be found in the litter by the fowls are screened out, thus preventing waste.

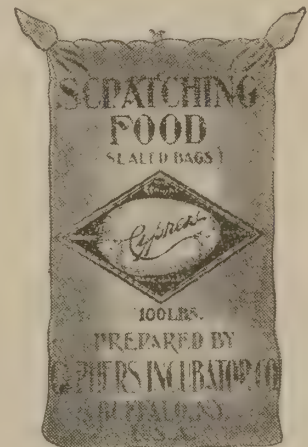
Cyphers Scratching Food should be scattered in the litter the first thing in the morning and at noon. Late in the afternoon feed all the mash food they will eat up clean.

Cyphers Scratching Food is put up in 50 and 100-pound sealed bags, each bag bearing our trade-mark. Directions for feeding in every bag.

Prices of Cyphers Scratching Food:

50-lb. sealed bag \$1.15 100-lb. sealed bag \$2.00

Larger quantities a matter for correspondence.



Cyphers Laying Food

A Balanced Ration, Ready Mixed for the Daily Mash.



Cyphers Laying Food is a palatable and highly nutritious balanced ration, ready for making the daily mash, manufactured by us to meet the demand of poultrymen, who, as a result of experience with mash foods manufactured from by-products and inferior or damaged grain, understand the importance of using foods produced from perfectly sound grains mixed in proportions to insure the best possible results. Poultrymen of experience have learned that it is far more economical to use a first-class food of this kind than a cheaper one containing excessive quantities of oat hulls and other fibrous matter. Our special milling and mixing machinery enables us to produce a uniform product. We guarantee that by the use of Cyphers Laying Food better results will be obtained than from any other laying food on the market.

Poultrymen who wish to obtain the greatest food value for their money will realize that it is to their advantage to buy of manufacturers who are specialists in the production of poultry foods, who make it their business to buy grains for this one purpose and are not engaged in ordinary milling or in the production of breakfast and other table foods, from which there is a large by-product of comparatively worthless fibrous matter to be disposed of to poultrymen, or through some other channel. Mash foods should invariably be accompanied by a food that will promote

exercise, for which purpose we recommend that Cyphers Scratching Food be scattered in litter.

For the protection of our customers against adulteration or substitution, Cyphers Laying Food, like all our other foods, is put up in strong 50 and 100-pound sealed bags, each bag bearing our trade-mark. Full directions for feeding in every bag.

Prices of Cyphers Laying Food:

50-lb. sealed bag..... \$1.15 100-lb. sealed bag \$2.00

Larger quantities a matter for correspondence.

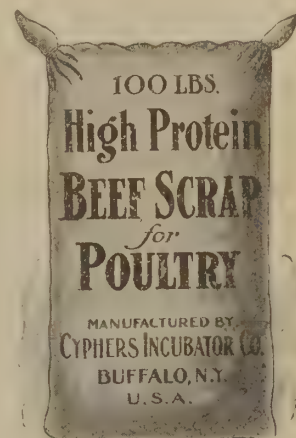
High Protein Beef Scrap

High Protein Beef Scrap is an especially valuable meat food for poultry, and gives very satisfactory results when fed dry from a food hopper. Any kind of beef scrap will not answer for poultry feeding. Poor beef scrap scours the birds and otherwise injures them. Where the best beef scrap is used results are uniformly good. Do not fail, therefore, to buy your supply from a reliable source.

We have no hesitancy in recommending our High Protein Beef Scrap as the best on the market. We guarantee the purity of this scrap. Ordinary commercial scrap contains only 35 to 45 per cent. protein, while our scrap, as analyzed by the New York State Board of Agriculture, shows 50 to 65 per cent. Protein is the essential element in poultry foods. It is the most difficult to secure in desirable quantities, and therefore most costly. For this reason cheap scrap means cheap material, low feeding value and goods which, if fed to chicks or ducklings, may cause exceedingly harmful results. A trial will convince you of the superiority of our High Protein Beef Scrap. A one-ounce sample mailed on application.

Prices of High Protein Beef Scrap:

Owing to the fluctuations of the market we are not able to quote prices here, but will be pleased to do so upon application.



CYPHERS POULTRY FOODS HIGHLY ENDORSED BY POULTRYMEN EVERYWHERE

"Free From Padding and Filling."

LAMONT, ILL., APRIL 9, 1906.

Cyphers Incubator Company, Buffalo, N. Y.

We received the Chick Food very promptly. It is giving the best satisfaction of any we have ever used. It is certainly free from "padding and filling" and is the purest and sweetest we have ever seen. We shall need more of it.

MORGANDALE FARM.

Likes Them All.

ENGLEWOOD, N. J., AUGUST 6, 1906.

Cyphers Incubator Company, Buffalo, N. Y.

We use your Alfalfa, Chick Food, Beef Scrap and Scratching Food exclusively, and think we have done remarkably well during the past season.

MILLER BROS.

Hens Laying as Regularly as Clockwork.

BROOKLYN, N. Y., JULY 9, 1906.

Cyphers Incubator Company, Buffalo, N. Y.

I have always used your foods and find them very satisfactory. On a ration of Cyphers Scratching Food, and Cyphers Laying Food, mixed with Alfalfa in a mash, last winter my hens were laying as regularly as clockwork, regardless of the weather.

WM. B. CONNER.

"Sweet, Clean and of the Best Grains and Seeds."

LARKFIELD, L. I., N. Y., JULY 11, 1906.

Cyphers Incubator Company, Buffalo, N. Y.

Your Chick Food is sweet, clean and of the best grains and seeds. It gives the results we are looking for—rapid growth and healthy chicks.

WALTER R. HARMON.

FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.

Cyphers Alfalfa Products

**A Poultry Food that Aids Digestion and Assists in the Assimilation of Grain Foods,
Thereby Giving Better Results at Lower Cost**

The value of alfalfa as a portion of the regular diet of fowls can hardly be over-estimated. Its value has long been recognized by poultrymen and it stands pre-eminent among the grasses as a source of protein, lime and mineral salts in soluble and digestible form; in fact, there is no grass, either green or dry, that approaches it in these particulars. Fowls relish it in either a green or dry state. The full feeding value of the grain food is better obtained with the aid of alfalfa. Therefore, it is best to feed it daily. The good results will quickly become apparent. The alfalfa will insure a larger percentage of fertile eggs, and add to the luster of plumage, thus assisting to put choice birds in fine exhibition condition.

Cyphers Short-Cut Alfalfa

As an accompaniment to the mash fed by some, and the dry food fed by others, a vegetable food is indispensable, in fact no mash is complete without it. Among green foods alfalfa stands at the top. Our Short-Cut Alfalfa is the result of the first process of milling. All the stalks, leaves and blossoms are reduced to edible lengths, and are retained in the first product. All long stems, weeds, etc., are entirely eliminated, which is possible only by our special methods. Thus, having absolutely no waste, ours is far superior to ordinary cut alfalfa. When used with the mash, short-cut alfalfa is mixed dry with the other foods, and scalded or boiled with them, as the poultryman desires. When fed in connection with dry grains, it should be scalded in a trough or other vessel and left for the fowls to eat at will.

Prices of Cyphers Short-Cut Alfalfa:

(F. o. b. Kansas City, Buffalo, Chicago, Boston or New York.)

50-lb. sealed bag \$1.00 100-lb. sealed bag \$1.75

Special prices for larger quantities.

Cyphers Shredded Alfalfa

Shredded Alfalfa is manufactured to meet the needs of poultrymen who desire a food a little finer than the cut alfalfa, and not so fine as the meal. We are the originators of shredded alfalfa, which is manufactured by us in our special milling machinery. Our Shredded Alfalfa is shredded in fact. The fibers are separated as well as cut into convenient lengths. They are the fine-cut alfalfa reduced to shreds by being put through the second process of manufacture. The product resembles shredded wheat in texture. The entire plant, stalks, leaves, blossoms and all are retained. In this form it is rather more digestible than the short-cut alfalfa. It is especially valuable, therefore, for young chicks, as it can be more quickly assimilated by them, being less coarse.

Prices of Cyphers Shredded Alfalfa:

(F. o. b. Kansas City, Buffalo, Chicago, Boston or New York.)

50-lb. sealed bag \$1.00 100-lb. sealed bag \$1.75

Special prices for larger quantities.

Cyphers Mealed Alfalfa

Mealed Alfalfa is a boon to poultrymen, when properly ground. We say this advisedly, because there are a number of articles placed upon the market as ground alfalfa, which are not properly ground. Why? Because it takes special machinery to properly grind alfalfa. This plant is not like grain, and cannot be ground in an ordinary mill. That is where we have the advantage in our specially equipped mills. Our mealed alfalfa is properly ground. It is the shredded alfalfa reduced to meal by the third process, and, like the shredded and short-cut alfalfa, contains the entire product—stalks, leaves and blossoms—nothing being removed. This is the best form for use in mash for small chicks, the meal being ground just sufficiently coarse to give bulk to an otherwise soggy mash, and thus allow the gastric juices to become quickly mixed with the food, and to assist in thoroughly digesting it. If more of this meal were fed to young chicks there would be less mortality and this applies equally well to mature fowls.

Prices of Cyphers Mealed Alfalfa:

(F. o. b. Kansas City, Buffalo, Chicago, Boston or New York.)

50-lb. sealed bag \$1.10 100-lb. sealed bag \$2.00

Special prices for larger quantities.

BRANCH HOUSES: NEW YORK CITY, BOSTON, CHICAGO, KANSAS CITY, OAKLAND

Cyphers Poultry Supplies

A Desirable Line of Poultrymen's Requisites—Grits, Charcoal, Egg Cases, Food and Water Utensils and Other Standard Poultry Supplies and Appliances

Cyphers Complete Grit

It is an established fact among poultrymen that, in order to make the poultry business a success, a first-class grit must be used. Ordinary water-washed, smooth pebbles are not "grit." Grit must have a formation which enables it to retain its grinding qualities under the relaxation and contraction of the gizzard.

Cyphers Complete Grit is all this, and more, for in addition to its grinding and medicinal properties, it contains lime. This is highly valuable, as lime is a necessity for making egg shells.

The price of Cyphers Complete Grit is not fixed by what other manufacturers charge, but at what we can afford to sell it. We depend on the large amount we sell for our profit, and, in accordance with our policy, have made the price as low as grit of this quality can be sold for. We supply three sizes: No. 1 for brooder chicks, No. 2 for half-grown chicks, and No. 3 for hens, turkeys, ducks and geese. No. 1 is used by many large duck breeders with satisfactory results.



Prices: 50-lb. bag \$0.45 100-lb. bag \$0.70

Larger quantities a matter for correspondence.

Nodi Charcoal

Prepared Expressly for Poultry. Absolutely Pure. Essential to Health of Fowls. An Aid to Digestion.

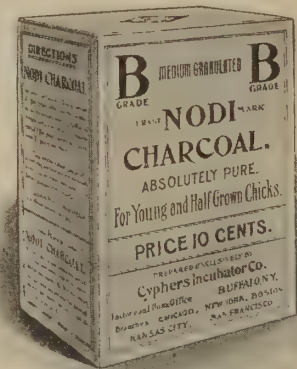
No poultryman can afford to be without charcoal, and a little of it goes a long way. It aids digestion and promotes the health of the poultry of all ages. Our Nodi Charcoal is absolutely pure, and is prepared expressly for poultry. It differs widely from the ordinary commercial charcoal offered to poultrymen. It is different in size, differently screened and packed, and does not carry large quantities of useless dust. It is different in grade, and always uniform. Nodi Charcoal is prepared by us in three grades: GRADE A (fine granulated), for use in mash mixtures. GRADE B (medium granulated), for small, newly-hatched to half-grown chicks. GRADE C (coarse granulated), for fowls.

Put up in paper cartons and 50-pound sealed bags bearing manufacturer's trade-mark.

Prices of Nodi Charcoal:

(State grade desired, whether A, B or C.)

2-lb. carton . . . \$0.10 50-lb. paper-lined sealed sack . . . \$1.25



Full-Nest Egg Food

A Meat Food Tonic Conditioner That Makes Hens Lay.

Everybody wants eggs when prices are high. They can get them by using Full-Nest Egg Food. For growing chicks, Full-Nest Egg Food is the best substitute for insect life. Thousands of chicks are reared when insect food is out of season or unobtainable.

Full-Nest Egg Food is the standard condition powder for all ages of poultry. Besides being an unexcelled egg producer, it is a concentrated meat food possessing tonic properties which promote good health, and fine condition. It stimulates and invigorates, but unlike other tonic foods, it also builds up the system and keeps it up.

Full-Nest Egg Food will help your birds through their molt, make the feathers develop normally and induce a high state of perfection in plumage. Hens begin laying sooner after molting where this egg food is used. Full-Nest Egg Food contains no injurious drugs or chemicals; it is safe and easy to use.



Full directions for use in every package.

Prices: 42-ounce package \$0.25 25-lb. pail \$2.00

FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.



Cyphers Grit and Shell Box

Necessary on Every Well-Organized Poultry Plant.

Cyphers Sanitary Grit and Shell Boxes work a material saving in grit, oyster shell, ground bone, charcoal or poultry foods. They are thoroughly practical self-feeding boxes, well made out of heavy galvanized iron. This style of box is made with three compartments—for grit, oyster shell and charcoal. Like the dry food hopper, it is provided with a cover or lid, which protects the contents, and being placed at an angle furnishes a slanting top, preventing fowls from roosting on the top of the box. Like the larger box, it is also provided with a strong handle by which it may be hung to the wall of the poultry building.

Cyphers Sanitary Grit and Shell Box, each, \$0.50 per dozen, \$4.75

Cyphers Dry-Feed Hopper

An Economical and Sanitary Self-Feeding Device for Use with Dry Food.

Cyphers Dry-Food Hopper is a practical labor and food-saving device for feeding dry grain food, either whole or ground. These hoppers are well made of heavy galvanized iron.

The Cyphers Dry-Food Hopper has two compartments, a large one for grain mixtures, holding about six quarts, and a small one for beef scrap, holding about three quarts. The trough of the hopper is high enough to prevent waste, and at the same time permit easy access to the food. The hopper is provided with a hinged cover, which protects the grain at all times from moisture and filth, and is also supplied with a strong handle for convenience in filling and handling. These hoppers are intended to be hung against the wall of a poultry house.

This method of feeding is a most economical and practical one. Those who are interested in dry feeding and desire to economize on the cost of grain and beef scrap, cannot afford to be without the Cyphers Dry-Food Hopper.

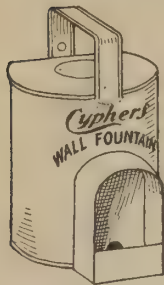
Cyphers Dry-Food Hopper, each . . . \$0.75 per dozen . . . \$8.00



Cyphers Wall Fountains

These fountains are something new and extra serviceable in the way of poultry fountains. One side of the back is flattened so that it can be hung on the wall of a building, or against an upright post or board at any height. A galvanized iron hood projects over the water trough and protects the water from becoming soiled. These fountains are equally serviceable for young chickens or adult fowls, and are especially useful for pigeons. They are made of the best galvanized iron.

One-gallon size . . . each, \$0.50; per dozen, \$4.75
Two-gallon size . . . each, .75; per dozen, 8.00



Cyphers Galvanized-Iron Drinking Fountains

The water supply is often the medium that conveys contagious disease from one fowl to another. In the drinking vessel it comes in contact with and is infected by the discharges from the nostrils of ropy fowls and those having canker, chicken pox, and other head and throat diseases. It is essential, therefore, that the drinking fountain should be easy to clean. The Cyphers Fountains are made of heavy galvanized iron, all seams being carefully turned and soldered. They are so formed that in freezing weather the pressure of ice inside will not split the seams.



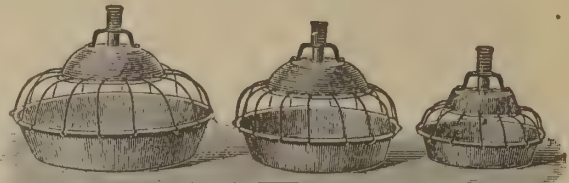
Prices of Cyphers Galvanized-Iron Drinking Fountains:

	Each.	Dozen.
Small size, 1 quart (for chicks)	\$.18	\$1.75
Medium size, 2 quarts (for growing chicks or ducklings)	.25	2.25
Large size, 3½ quarts (for fowls)	.35	3.50
Special duck size, 2 gallons	.50	4.75

Special prices on larger quantities.

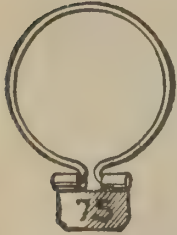
Hallock Food and Water Holders (Patented)

The Cyphers Company owns the patent under which these food and water holders are manufactured. Undoubtedly this is the best device of the kind on the market. The tops and bottoms of these holders are separable. The holder may be carried about with perfect safety, for the greater the weight the tighter the grip of the wires. These wires prevent the chicks or fowls from getting into the pans and soiling the food or water.



Prices: Small (1 gal. for chicks), 75c; Medium (2 gal. for fowls), \$1.00; Large (3 gal. for ducks), \$1.25

Niagara Leg Bands



The Niagara Leg Band is extremely light and durable. They are quite easy to put on and when once on we guarantee them to stay on. Do not confound this band with other wire ring bands with tag attached. Please note that the wires on Niagara Bands do not cross each other, and that the tag is large, thus giving ample room for the use of large, plain figures. The Niagara Leg Band is made from spring wire, with aluminum tag.

No. 1 for Bantams; No. 2 for Mediterranean females; No. 3 for Mediterranean males and American females; No. 4 for large American females, small American males, small Asiatic females and hen turkeys; No. 5 for American males, Asiatic females and small Asiatic males; No. 6 for Asiatic males and male turkeys. Order by number.

Prices of Niagara Leg Bands:

12.....	\$0.25	25.....	\$0.35	50.....	\$0.65	100.....	\$1.00
---------	--------	---------	--------	---------	--------	----------	--------

Cyphers Perfect Marker

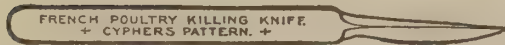
This punch is so simple in construction that it will appeal to all as a practical tool. Cyphers Perfect Marker is made especially for the work of marking chicks. It makes a good, clear, clean cut, and does not mutilate the web, as do many cheaper punches. These punches are made expressly for us, and we guarantee them to meet all requirements.

Price of Cyphers Perfect Marker\$0.50



French Poultry Killing Knife

Cyphers Special Pattern.



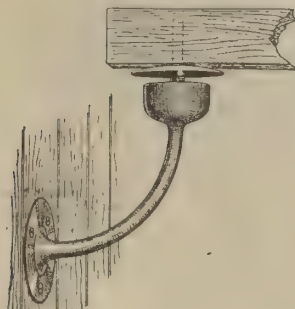
Every poultry raiser who kills and dresses for market, either chickens, ducks, geese or turkeys, should own one of these knives. They are made of finely tempered instrument steel, with nickel handle, and will last a lifetime. Whether you have half a dozen or several hundred fowls to kill and dress for market, one of these knives will prove a highly satisfactory investment.

Price of Killing Knife.\$0.50

Greiner Caponizing Set

The Greiner Caponizing Set is especially designed to simplify the operation of caponizing, so that the beginner can easily master it. This set consists of a lancet-shaped knife, spring-spreader, forceps, hook, ring-probe and canula. The special spring-spreader, the spreading-strain of which is held in check by a lock, holds open to the right extent the incision into the intestinal cavity, making it easy to reach and remove the testicles. We recommend this Greiner Caponizing Set because it has been proven a satisfactory equipment for successful operating.

Price, in velvet-lined case..... 3.00



Cyphers Lice-Proof Perch Support

This device has been placed upon the market to satisfy the demand for a perch support sufficiently strong to withstand the rough usage to which it is subjected, and is unequaled by any similar device on the market. These supports are manufactured of cast-iron and with ordinary care will last a lifetime. They are cheap in price, easily put up and if once used will always be used. They are attached to the wall with screws. The oil cup is covered with a cap to prevent accumulation of dust. Fill each cup with Cyphers Lice Paint or kerosene oil. When the little cup is full, it is impossible for lice to pass from the walls of building to the roosts, or from the roosts to the building.

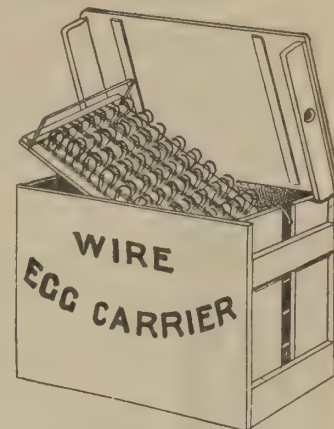
Prices: Per pair, 25c.; postpaid, 40c.; per dozen single hangers, \$1.20.

Wire Egg Carriers

This is the best Wire Egg Carrier manufactured for shipping fresh eggs to market. It is simple and strong, and the fact that it has been used for several years shows that it meets all requirements. The eggs do not become musty, as when shipped in the old-style cases, as each egg is held separate from the others by springs of steel wire which permit a free circulation of air and give perfect ventilation, the ends of the cases being slightly open. These carriers have been thoroughly tested and will carry the eggs in a perfect manner without breakage.

Prices of Wire Egg Carriers:

6-dozen carrier trays and case combined, weight 9 lbs	\$1.00
9-dozen carrier trays and case combined, weight 11 lbs	1.25
15-dozen carrier trays and case combined, weight 15 lbs	1.50
25-dozen carrier trays and case combined, weight 20 lbs	2.00
30-dozen carrier trays and case combined, weight 23 lbs	2.25



Imperial Egg Package



This new package for shipping eggs is so constructed that each egg is incased in a cylinder made of heavy corrugated paper, which conforms to the shape of the egg, the end of each egg resting on a cushion support, thus giving absolute protection to the vital parts. These cylinders are adjustable to any size egg and prevent breakage.

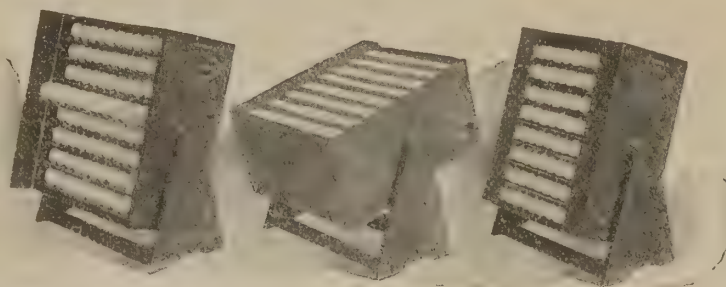
The Imperial Package possesses great strength and is built of good strong material. Every package is equipped with a strong, stiff wire handle, which locks the lid of the box. There is positively no way in which the contents of this package can be tampered with without leaving traces, when our directions for packing, which accompany every box, are followed.

Prices of Imperial Egg Package:

	Per doz.	Per hundred.
15-egg size	\$2.00	\$16.00
30-egg size	2.50	20.00
45-egg size	3.00	24.60

Woods Revolving Egg Cabinets

Eggs intended for hatching should be turned daily; the warmer the temperature the more necessary that they be turned. Eggs for market should be turned every two or three days if kept any length of time. Woods Revolving Egg Cabinets are a practical device for doing this work, and meet a wide-spread need among poultrymen who save eggs for hatching. Eggs for table use (not fertilized) have been kept from three to four months in an ordinary cellar by using these cabinets.



Woods Revolving Egg Cabinets in Three Positions.

Prices of Woods Revolving Egg Cabinets:

150-egg size, weight 30 lbs	\$3.00	560-egg size, weight 75 lbs	\$ 6.25
288-egg size, weight 55 lbs	5.00	1050-egg size, weight 100 lbs	10.00

Woods Pony Cabinet

We recommend this cabinet to fanciers who have small numbers of eggs to turn. Simply reversing the cabinet does the work.

Price of Pony Cabinet, capacity 72 eggs!

\$.75

Remedies, Insecticides and Preservatives

Standard Remedies for Bronchitis, Colds, Chicken Pox, Diarrhœa, Canker, Rheumatism, Worms; Lice Powder and Paints, and Egg Preservatives, Etc., Etc.

Cyphers Roup Cure

Cure Guaranteed or Money Refunded.



Cyphers Roup Cure is the best possible remedy for roup in all stages and forms. It is thoroughly reliable and dependable. Prevents and cures common colds, and for the cure of canker is without an equal. Pigeon growers as well as poultrymen will find this remedy of especial value in the cure of all forms of canker in poultry or pigeons.

Cyphers Roup Cure is used by simply dissolving the remedy in the drinking water. The birds take their own medicine. Full directions for the use of this remedy will be found on the label of every package.

OUR GUARANTY.—We know that the Cyphers Roup Cure is without an equal, and that it is a positive cure for this dread disease. So thoroughly confident are we of this fact that we guarantee a cure in each and every case of roup where Cyphers Roup Cure is used according to our directions, except in the last and incurable stage of the disease. If after using Cyphers Roup Cure you are dissatisfied with it, return to us, within 30 days of date of purchase, the empty package with a certified statement of when and where the Cyphers Roup Cure was bought and get your money back.

Quality and quantity considered, Cyphers Roup Cure is exceedingly economical to use. The value of one fowl saved will more than repay the cost of a large-sized package of the remedy. One small-sized package will make 25 gallons of roup medicine when dissolved in the drinking water.

Prices of Cyphers Roup Cure.

Small-sized Package.....	\$0.25, postpaid
Medium-sized Package.....	.50, postpaid
Large-sized Package.....	1.00, postpaid

Special Notice.—Agents wanted everywhere who will purchase Cyphers Roup Cure in dozen lots. Address Home Office, Buffalo, N. Y., for particulars.

Cyphers Remedial Ointment

Guaranteed to Destroy Head Lice on Chicks and Young Turkeys. A Safe and Sure Cure for Scaly Leg, Chicken Pox, Etc.

For many years there has been a universal demand for a salve or ointment that could be used on the heads of chicks, young turkeys, etc., without fear of injury. Many preparations for this purpose have been placed on the market, but they have been found to be either injurious to the chicks or would merely temporarily drive head lice to other parts of the body. Cyphers Remedial Ointment is guaranteed to kill head lice on chicks, young turkeys, etc., and is equally good for scaly leg, chicken pox, and like diseases. It is prepared in paste form, and may be applied with the finger or with a small brush. Put up in large, collapsible, metal tubes. Will keep indefinitely; always sweet and clean. Full directions for use on every tube. Price, postpaid, 25 cents per tube.



Cyphers Poultry Surgical Case

For the convenience of our patrons who do not require the combined Medical and Surgical Case, we can supply the Cyphers Surgical Case, separately, as illustrated herewith, or the Cyphers Medical Case, as illustrated and described on opposite page.

With the exception of the ten remedies, which are omitted, the Cyphers Surgical Case consists of identically the same instruments and accessories as are contained in the combined Medical and Surgical Case.

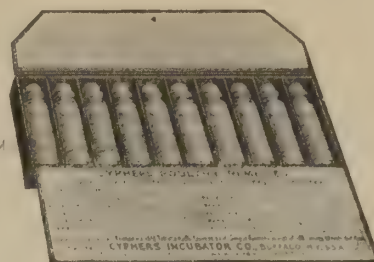


Cyphers Poultry Surgical Case.
Price, postpaid, \$1.50.

Price of Cyphers Poultry Surgical Case,
Complete, postpaid.....\$1.50

Cyphers Poultry Medical Case

Cyphers Poultry Remedies represent an armament sufficiently complete for combating all the common diseases of poultry and checking at the start any threatened epidemic. They are of the quality that has been used for many years in treating diseases of mankind. Equipped with the Cyphers Medical Case, the fancier or poultryman will be prepared to ward off diseases that may attack his flocks. The 10 remedies are put up in a neat, strong, cloth-covered case. Each bottle is labeled, showing dosage and the disease which its contents will cure and prevent. Complete directions for use are attached to the lid of each case, and are printed on the label of each vial.



Remedy No. 1—For Catarrhal and Croupy Colds, Bronchitis, etc.

Remedy No. 2—For all Sudden Colds, with watery discharge.
Remedy No. 3—For Chicken Pox, Bumble Foot and Catarrhal Colds with Croupy Cough.

Remedy No. 4—For Diarrhoea and Cholera.

Remedy No. 5—For Canker and Diphtheritic Roup.

Remedy No. 6—For Indigestion, Liver Diseases and Crop Bound.

Remedy No. 7—For Egg-Bound, Eye Diseases and Promoting Action of Egg Organs.

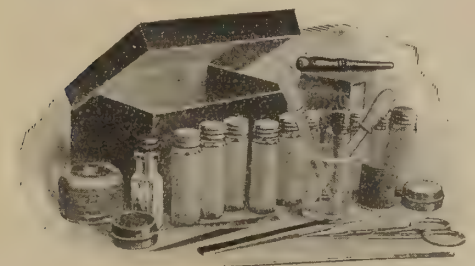
Remedy No. 8—For Rheumatism and Cramps.

Remedy No. 9—For Worms and Intestinal Parasites.

Remedy No. 10—For Disorders of Egg Organs, causing soft-shelled eggs.

These remedies are in tablet form, and will not deteriorate or lose strength with age, if kept in our case or otherwise protected from strong light. This supply of medicines will last the average fancier from one to five years. The tablets are given by dissolving them in the drinking water and allowing the birds to take their own medicine, no other drink being supplied.

Price of complete set of 10 remedies put up in a neat cloth-covered case (see illustration), postpaid to any address, \$2.00. Single vials, in strong, specially-prepared mailing tubes, 25 cents each; postpaid, 27 cents each. Order separate vials by number.



Cyphers Poultry Medical and Surgical Case

The unprecedented success of our Poultry Medical Case, combined with our knowledge based on practical experience of the requirements of average poultrymen, has prompted us to combine with this case a surgical outfit, containing such surgical instruments and little accessories as will be found helpful in the treatment of injuries, and combating diseases, epidemics, etc.

The combined Medical and Surgical Case contains the following:

Cyphers Poultry Medical and Surgical Case.
Price, postpaid, \$3.00

Ten Remedies, same as contained in the Cyphers Medical Case.

One Scalpel, or Surgical Knife, to use in sundry operations, post-mortem examinations, etc.

One Pair Forceps, or Tweezers.

One Pair Scissors.

One Medicine Measuring Glass.

One Medicine Dropper.

One Roup Syringe.

One Iodine Bottle, with glass brush, enabling the operator to make application without staining the fingers.

One Camels-Hair Pencil.

One Tube of Cyphers Remedial Ointment, for head lice, scaly legs, chicken-pox, etc.

One Box of Cyphers Disinfecting Tablets, for treatment of roup and cuts, or to be used as a wash where operations are necessary.

One Roll of Rubber Adhesive Plaster, used to fasten birds' legs during operations, for binding splints in place in case of fractures, etc.

One Package of Absorbent Cotton, for making swabs in the application of different solutions to sores and wounds.

One 10-yard Gauze Bandage, for binding fractures, etc.

One Caustic Pencil, for canker, cauterizing, etc.

One Applicator, for applying swabs, etc.

All instruments are of good quality steel, nickelplated and carefully finished. The entire outfit is put up in a handsome, strong, cloth-covered box. The remedies are packed in metal-capped vials, and are labeled to show their uses and the dosage in each case.

Price of Cyphers Poultry Medical and Surgical Case, complete, postpaid, \$3.00

To those who already have an incomplete collection of remedies and instruments, we can offer the contents of our combined Medical and Surgical Case separately, at the following prices:

Remedies, single vials.....	\$0.27 each postpaid
Scalpel	.35 " "
Forceps	.30 " "
Scissors	.30 " "
Medicine Measuring Glass.....	.15 " "
Medicine Dropper.....	.10 " "
Roup Syringe.....	.10 " "
Iodine Bottle.....	.15 " "
Camels-Hair Pencil.....	.10 " "

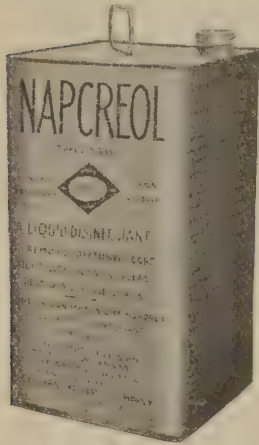
Cyphers Remedial Ointment, in large collapsible tube	\$0.25 each, postpaid
Cyphers Disinfecting Tablets	.15 per box
Adhesive Plaster	.10 per roll
Absorbent Cotton	.10 per package
Gauze Bandage	.15 per 10 yards
Caustic Pencil	.15 each, postpaid
Applicator	.15 " "

BRANCH HOUSES: NEW YORK CITY, BOSTON, CHICAGO, KANSAS CITY, OAKLAND

TRADE **Napcreol** MARK

A Concentrated Preventive of Disease. Guaranteed to Do the Work.

Napcreol Prevents Disease.—To protect the flocks from disease, poultrymen must adopt certain sanitary precautions. This object is best accomplished by the frequent and regular use of a good disinfectant and deodorant like Napcreol. Until we placed this preparation on the market it was difficult for poultrymen to obtain a desirable germ killer and odor destroyer, at a reasonable cost, since nearly all articles of this nature that are dependable were manufactured expressly for protection of human beings, and were priced accordingly. Realizing that poultrymen were needing a superior article of this kind at moderate cost—an article that could be depended on not only to kill germs, but to prevent and cure disease—the Cyphers Company, after careful investigation and experiment, met this demand by placing Napcreol on the market, which we guarantee to be without an equal as a disinfectant, deodorant and disease preventive, for the use of poultrymen.



Napcreol is a highly-concentrated, non-poisonous preparation which is made ready for immediate use by simply mixing with the required amount of water. **One gallon of Napcreol will make 100 gallons of disinfectant.** It is invaluable for the disinfection of poultry houses, stables, dog kennels, toilets, sinks, cesspools, or any other place where a good germ and odor destroyer is needed.

For Poultry it is not alone a valuable disinfectant, but also a remedy for germ diseases. Its use prevents disease. Furthermore, it will cure roup, diphtheria, cholera, chicken pox, gapes, sore eyes, canker, scaly leg, favus and diarrhoea. It destroys worms and other parasites. It is valuable for cleansing the drinking fountains, and for freshening, sweetening and disinfecting brooder houses, breeding houses and poultry runs.

It may be used in the bath or as a dip in the proportion of from one teaspoonful to one tablespoonful in a gallon of water. This strength will kill mites, fleas, ticks, lice and other parasites.

Napcreol makes an excellent ointment for curing mange, favus, chicken pox, scabies and scaly leg, by adding one teaspoonful of the full-strength fluid to half a pint of melted lard, and stirring the whole until cool.

While Napcreol is good for all the purposes we have mentioned above, it is for its efficiency as a disease preventive that we recommend it most highly. Used regularly for disinfecting buildings and runs it positively will prevent disease, providing the disinfection is thorough, and that before it is used the diseased fowls are removed from the flock. No matter how good a disinfectant is, or how carefully it is used, if diseased birds are allowed to remain or are added to the flock, the object for which the disinfectant is intended will be defeated. Napcreol is never sold in bulk. Full directions on every can.

Prices of Napcreol

(F. O. B. Buffalo, Kansas City, Chicago, New York or Boston).

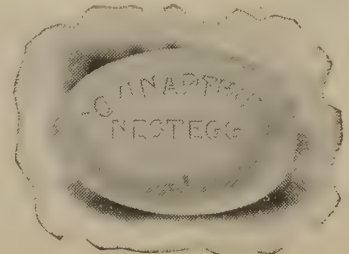
Quart Cans.....	\$0.50	Half-gallon Cans.....	\$0.85	Gallon Cans.....	\$1.50
-----------------	--------	-----------------------	--------	------------------	--------

Notice.—Agents wanted everywhere for Napcreol, who will buy in dozen lots. Address Home Office.

Ovinaphthol Nest Eggs

Lice Destroyer and Nest Egg Combined.

The Ovinaphthol Lice-Killer Nest Egg is the standard combined nest egg and lice killer. It is sure death to all lice and mites affecting poultry. By simply using this egg in the nest in the same manner as any ordinary nest egg is used, or placing it in one corner of the nest underneath the nesting material, the laying hens are ridded of lice and mites, and are able to occupy the nests with comfort. The use of this Ovinaphthol Nest Egg insures absolute freedom from all kinds of insect pests in the nest. Ovinaphthol Nest Eggs are always at work, are safe to use and are certain of results. When in use they slowly waste away, giving off fumes obnoxious and fatal to all insect vermin. Being prepared with great care for this special purpose they will last a long time and retain their effectiveness until wholly evaporated. This makes them the most inexpensive medicated nest egg that can be used. They are standard size eggs and are tinted a natural brown color. The genuine bear embossed on each egg the words "Ovinaphthol Nest Egg."



Prices of Ovinaphthol Nest Eggs, each.....	\$0.10
Per Dozen.....	.75

Five cents each, extra, for postage.

Cyphers Lice Paint

A Safe and Sure Liquid for Killing All Insects Affecting Poultry or Stock.

Cyphers Lice Paint is a liquid lice destroyer especially prepared for killing all insect parasites of poultry. It is also useful for killing all lice, mites and ticks affecting horses, cattle, sheep and hogs.

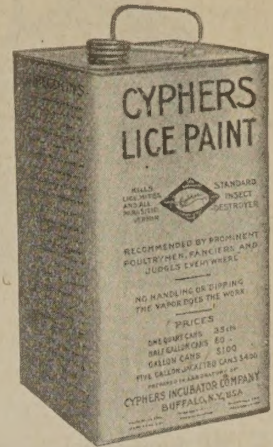
It is safe and easy to use, and at the same time stronger than any other lice killer, as it is not diluted with cheap adulterations which would impair its effectiveness. It does the work and does it economically.

How to Use it.—The method of applying Cyphers Lice Paint is easy, safe, simple and sure. To free fowls from lice, thoroughly paint or spray the roosts and droppings boards in the poultry houses occupied by the fowls to be treated. The fumes rising from the paint kill the mites and lice on the fowls while the birds roost at night. The spraying or painting should be done in the middle of the afternoon, three or four times a month. This will insure safety and freedom from lice and mites for the fowls. The fumes of the lice paint are not injurious to the birds, but are fatal to parasites.

To rid small chickens of lice, place them in a box, the floor of which has been painted with Cyphers Lice Paint, and covered with a thin layer of straw or hay. Confine the chicks to the box by covering it with a single thickness of coarse burlap, leaving an opening to admit pure air. The chicks should only be confined a few minutes, since Cyphers Lice Paint is of necessity strong, and small chicks are delicate.

Full directions for killing lice, mites, and ticks on poultry, horses, cattle, sheep and hogs, on the label of every package of lice paint.

Bear in mind that Cyphers Lice Paint is strong—it has to be to do the work, for lice are hard pests to exterminate.



Prices of Cyphers Lice Paint

(F. O. B. Buffalo, Chicago, New York or Boston)

1-qt. cans, each.....	\$0.35	1-gal. cans, each.....	\$1.00
2-qt. cans, each.....	.60	5-gal. wooden jckts., each.....	4.00

Agents wanted everywhere to sell Cyphers Lice Paint. Address Home Office, Buffalo, N. Y.

Cyphers Lice Powder

Not a Lice Driver, But a Lice Killer

A common complaint has been that lice powders are only strong enough to drive the lice and do not kill; as soon as the powder loses its strength, the lice return to the body of the hen and she is no better off than before.

In offering Cyphers Lice Powder we present a powder that we believe to be stronger than any other preparation sold for the purpose. It is carefully compounded, and contains no carbolic acid or other chemicals which will injure the fertility of the eggs. It is clean to handle, easy to apply, sure in effect and can be used in the nests of sitting hens without injuring young chickens. For lice on cattle and horses, ticks on sheep and fleas on dogs, Cyphers Lice Powder is a most effective remedy. As an insect powder it has no equal. We believe that a trial package will convince you of this.

Prices of Cyphers Lice Powder

5-oz. package (trial size).....	\$0.10
Postpaid.....	.15
15-oz. box.....	.25
Postpaid.....	.40
48-oz. box (by express at customer's expense).....	.50
100-oz. package (by express at customer's expense).....	1.00

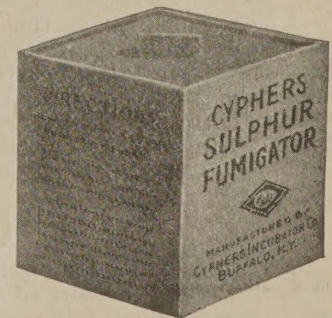
Agents wanted everywhere. Address Home Office, Buffalo, N. Y.

Cyphers Pure Sulphur Fumigating Candles

The Cyphers Company's Pure Sulphur Fumigating Candles are easy to light, easy to extinguish, safe to use and produce a vapor deadly to all infectious disease germs and insect life. We offer these candles to poultrymen as the equal of any sulphur fumigating candles on the market, regardless of price. The improved construction of these candles make it unnecessary to use a tin dish such as is required by most other candles on the market.

To use candle, place in a small quantity of moist earth or sand to catch sulphur overflow. Set candle in the center of the room to be fumigated. All fowls or other domestic animals must be locked out of the room or house while it is being fumigated. Simply light the candle and close up the house or room tight for three or four hours, when it should be opened and thoroughly aired before the fowls are allowed to again occupy it.

Prices of Sulphur Candles, complete, each, 15 cents; postpaid, 25 cents; per dozen by express, \$1.25.





Save-Al Guaranteed Egg Preservative

Will Keep Eggs in Good Condition from Six to Ten Months.

Save-Al Guaranteed Egg Preservative is a tasteless, colorless, odorless, non-poisonous fluid that, when dissolved in boiling water, makes an unequaled solution for preserving eggs. It is easy to use, and absolutely sure. One gallon makes sufficient solution to keep 65 dozen eggs in first-class condition for ten months. Eggs preserved in Save-Al are superior in every way to the ordinary preserved, cold storage or limer eggs. The solution has been thoroughly and carefully tested, and critical observers have found it difficult to detect the difference between a fresh-laid egg purchased in the open market and eggs which have been put down in Save-Al from six to ten months.

Price of Save-Al Guaranteed Egg Preservative, 1-gallon jugs, each . . . \$1.00

(Agents wanted. Address Home Office.)

Anti-Fly Pest

Easy to Apply, Safe to Use, Lasting in Effect.

All preparations heretofore offered as fly preventives either leave a gummy substance on the hide of the animal or are of such a nature that the fly-driving properties are short lived.

Those preparations that gum the animal's coat generally contain large quantities of tar or fish oil, and the odor of the tar impregnates the milk or butter made from the cattle treated, while the fish oil, after the tarry odor has evaporated, rather serves as a food to attract flies than drive them away.

Those remedies which easily lose their effectiveness have for their base, as a rule, kerosene or crude petroleum, and besides not being lasting in effect are objectionable for the reason that they work serious injury to the animal's coat.

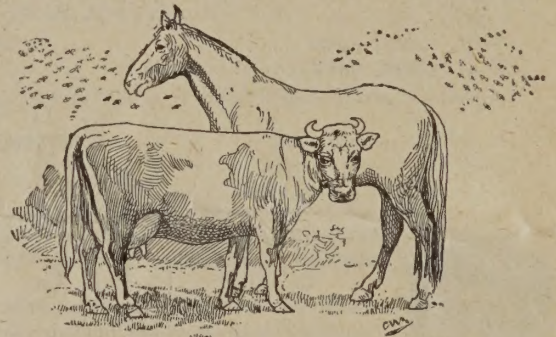
Anti-Fly Pest is lasting. It leaves no gummy substance behind and does not injure the animal's coat.

Anti-Fly Pest is sure death to flies, but it is our aim to drive rather than kill them. To kill flies they must come in contact with the remedy, and this annoyance is what we wish to avoid. We, therefore, claim that our preparation is superior to those which have only killing properties.

Anti-Fly Pest protects mostly by evaporation—the fumes do the work.

One Application instantly relieves horses and cattle from all annoyance from flies, mosquitoes, gnats and insects of all descriptions for at least twenty-four hours. Its effect on cows is wonderful; it insures them perfect rest, and a chance to feed in peace and quiet, resulting in an increased quantity of milk with less food consumed. If your horse is thin-skinned and is troubled by flies, give **Anti-Fly Pest** a trial.

Cows sprayed with **Anti-Fly Pest** will produce 25 per cent. more milk. One gallon is sufficient to treat 300 cows. For applying we recommend the Climax or Cataract Sprayer, for sale by us.



Prices:

½-gallon can. \$0.50 1-gallon can. \$0.75 5-gallon jacketed can. \$3.50

(Agents wanted. Address Home Office.)

ADDITIONAL LIST OF POULTRY SUPPLIES

There is not room in this catalogue for the complete line of poultry supplies carried in stock and offered for sale by this Company and its agents, but customers can get from us every appliance that is required in the poultry business. In addition to those articles listed in this circular, many others will be found in our main catalogue. Among the additional goods we sell are Beef Meal, Blood Meal, Bone Cutters, Bone Mills, Clover Cutters, Food Cookers, Farm and Poultry Papers, Grist Mills, Poultry and Eggs, Poultry Cuts, Roofing Paper, Root Cutters, Shipping Coops, Sprayers, Spray Pumps, Wire Fencing, etc., etc.

We Equip Poultry Plants

No firm is better equipped than the Cyphers Incubator Company to equip poultry plants from start to finish. We furnish the experience of expert Poultrymen, and the mechanics employed by us are at your service. Our book, "Poultry Plant Construction" (Price \$1.00), furnishes details in the equipment of poultry plants that will aid both the beginner and the experienced poultryman.

FACTORY AND HOME OFFICE, BUFFALO, N. Y., U. S. A.

Cyphers Poultry Library

THE CYPHERS SERIES OF DOWN-TO-DATE BOOKS ON PRACTICAL POULTRY KEEPING

Book No. 1—Profitable Poultry Keeping in all Branches.

This is a book for all persons who have become interested in the poultry business in a general way and wish to know something definite about it. The 12 chapters of the book take up the most popular and profitable branches of poultry keeping, tell the reader what is being accomplished by successful poultrymen and how it is being done. While many valuable articles on feeding, housing and care of fowls are given, the chief object of Book No. 1 is to help the reader decide which branch or branches of the poultry business is best suited to his locality, markets, resources and taste. This book contains special articles on "How to Start in the Poultry Business," by leading, successful poultrymen. The more popular and practical varieties of fowls are illustrated and described giving their standard weights and characteristics, with a general article by an expert on the best breeds for market poultry, telling what the market demands in size, color of skin, weight, etc. Fully illustrated, 128 pages, size 7½x10½ inches; durable, attractive, linen-finish cover printed in two colors. Price, postpaid to any address, 50 cents.

Book No. 2—Profitable Care and Management of Poultry.

This is one of the most thoroughly practical and up-to-date working text books ever published. It takes the reader in hand after he has decided to embark in the poultry business, and proceeding on the assumption that he is a beginner, with little knowledge of the work before him, tells him what to do and how to do it. This book is full of valuable information from cover to cover. Its 10 chapters treat of the actual work with poultry, including Locating the Plant and Buildings; Foods and Feeding; Care of Breeding Stock, Layers, Brooder Chicks and Growing Birds; the Use of Incubators and Brooders; Prevention and Cure of Diseases, etc. Suitable rations are given for flocks of all sizes, with many valuable Food Formulas, including the Dry Feeding Method and Moist Mash Plan. Fully illustrated, 128 pages, size 7½x10½ inches; durable, attractive, linen-finish cover, printed in two colors. Price, postpaid to any address, 50 cents.

Book No. 3—Profitable Poultry Houses and Appliances.

This is a practical hand book, devoted to the description of many styles of practical poultry buildings, and numerous handy, labor-saving, time-saving appliances and fixtures. It contains plans for sixty poultry buildings. It treats on "Locating the Poultry House," "Selecting Materials to be used in the Poultry House," and "Practical Hints on Building," "Scratching-Shed Houses," the most up-to-date buildings of this type; "Scratching Room or Combination Poultry Houses," "Closed and Continuous Poultry Houses," "Curtain Front Poultry Houses," "Miscellaneous Poultry Buildings," including modern houses in sufficient variety to meet all conditions, with suitable buildings for hot and cold climates; "Colony Houses," "Duck Houses," with complete plan for a modern duck plant; "Incubator and Brooder Houses," including brooder houses with the pipe system, a house for sectional brooders and a house for individual brooders, with a special article on brooder-house heaters, and specifications for heaters and piping for pipe brooding systems. It tells about many labor-saving appliances, practical chicken coops, shelters, roosting coops, brood coops, trap nests, poultry fencing, fattening crates, a box-trap cat-catcher, etc. Fully illustrated, 128 pages, size 7½x10½ inches; durable, attractive, linen-finish cover, printed in two colors. Price, postpaid to any address, 50 cents.

Book No. 4—Profitable Egg Farming.

A most valuable and helpful book, devoted exclusively, as its title indicates, to this highly important branch of profitable poultry keeping, all parts of the subject being exhaustively treated. It tells all about "The Use of Eggs," "The Place of Eggs in the Diet," "Description and Composition of Eggs," "The Natural Habits of the Hen and What Domestication Has Done," "Some of the Results Already Attained and the Probabilities of the Future," "Thoroughbred or Bred to a Purpose," "The Leading Practical Breeds for Egg Production," "Pedigree Breeding for Egg Production," "Building up and Maintaining an Egg-Laying Strain," "Practical Use of Trap-Nests," "Pullets for Layers, Year-old Hens for Breeders," "Practical Egg Farms," "Houses and Yards," "Foods and Feeding," "Best Rations for Egg Production," "Collection and Care of Eggs," "Catering to the Market," "Combination

Egg Farming," "Selling Stock for Breeding Purposes and Eggs for Hatching," "When and How to Advertise," "Poultry Farm Bookkeeping." Fully illustrated, 128 pages, size 7½x10½ inches; durable, attractive, linen-finish cover. Price, postpaid to any address, 50 cents.

Book No. 5—Profitable Market Poultry. This book aims to tell about this important branch of poultry work, including the production of squab-broilers, broilers, roasters, turkeys, ducks, and geese for market. It contains important suggestions for bettering the quality of market poultry. There are 11 chapters which treat of: "Market Poultry," "Leading Varieties," "Locating the Market Plant," "Profitable Broiler Raising," "Roasters," "Poultry Fattening," containing a detailed description of methods employed, with directions for feeding, "Killing, Dressing and Marketing," with complete instructions on this important part of the work; "Combination Poultry Farming," "Money in Ducks," all about growing ducks for market; "Geese for Profit," "Best Breeds for Business," "Profitable Turkey Raising," "Guinea Fowls for Profit." Fully illustrated, 128 pages, size 7½x10½ inches; durable, attractive, linen-finish cover, printed in two colors. Price, postpaid to any address, 50 cents.

Book No. 6—Capon for Profit, by T. Greiner. This book is a revised edition of "Capon for Profit," being re-written and brought down to date especially for this series. It is essentially a book for the beginner, and though from the pen of an expert in the art of caponizing, it is treated from a beginner's standpoint. "Capon for Profit" is, we believe, the only text book on capons and caponizing which treats the whole subject so that this profitable field of poultry work becomes as plain and easy to learn as the alphabet. Fully illustrated, 64 pages, size 7½x10½ inches; durable, attractive, linen-finish cover, printed in two colors. Price, postpaid to any address, 50 cents.

Book No. 7—Poultry Plant Construction. This is our latest work on this subject, and is the only one of its kind published. It contains full-page drawings in detail of all practical poultry buildings needed in the operation of an up-to-date poultry plant, together with specifications in detail, and so far as possible an estimate of cost based on average prices of materials. Among these plans will be found incubator houses, brooder houses for chicks or ducklings, scratch shed laying-houses, closed laying houses, colony houses, etc., etc., also for piping of brooder houses, hovers of chicks, electric regulator. The entire book is the best that years of experience and observation have taught our specialists in the construction of poultry buildings. The plans are so clear that they will not permit of mistake, and anybody who is handy with tools can erect the buildings according to schedule. It is durable and attractive, size 12½x9½ inches. Price, postpaid to any address, \$1.00.

Book No. 8—Profitable Poultry Feeding. This book covers the subject of feeding poultry from beginning to end. The profitable feeding of newly-hatched chicks, growing chicks, broilers, roasters, ducks, geese, etc., etc., is taken up separately, giving the reader the benefit of years of experience of the authors, as well as that of some of the most successful poultrymen in the country—experts in their business. It treats upon the subject of balanced rations and instructs the poultryman how to feed successfully for egg production, market poultry, etc. Fully illustrated by half-tones and pen drawings; size 7½x10½ inches; durable, attractive, linen-finish cover. Price, postpaid to any address, 25 cents.

These books form a complete and valuable library for poultrymen. They do not contain any advertising matter, their pages being devoted exclusively to describing and illustrating the subjects treated.

Special Offer.—While we consider these books cheap at the prices asked for them, we shall be pleased to mail, postpaid, to any address, any five of the above books, not including "Poultry Plant Construction," for \$2.00, when ordered at one time; any three of the books, not including "Poultry Plant Construction," will be sent, postpaid, to one address for \$1.25; all eight books, postpaid, for \$3.75, including "Poultry Plant Construction." Add 50 cents to the first two prices in this offer and "Poultry Plant Construction" may be substituted for any one of the other books.

ALL KINDS OF POULTRY BOOKS.—We handle a complete line of all the best poultry books published, and will be pleased to mail special circular and price-list upon request.

BRANCH HOUSES: NEW YORK CITY, BOSTON, CHICAGO, KANSAS CITY, OAKLAND

Cyphers Company Guaranty



TO WHOM IT MAY CONCERN: We, the Cyphers Incubator Company, legally Incorporated under the laws of the State of New York, and each member thereof, hereby agree, as a company and as individuals, that if in any case Cyphers Incubators, Brooders, or other manufactures are found not to be as represented by us, or will not do the work claimed for them, they can be returned at any time within ninety (90) days of the date of purchase, and if in good condition, less reasonable wear, we will immediately refund the price paid for same.

Signed: CYPHERS INCUBATOR COMPANY,

GRANT M. CURTIS, President.
ROBERT H. ESSEX, Secretary.

Attest: W. A. TRUE,
Vice-President.

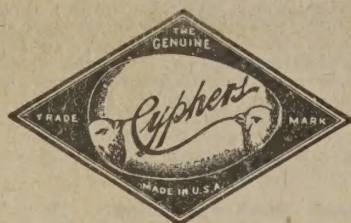
AMBITION OF CYPHERS INCUBATOR COMPANY

A Little Business Talk to OLD FRIENDS and NEW ONES. The Reason Why "CYPHERS QUALITY" is Put into Cyphers Goods and is Protected by PATENT, TRADE-MARK and SEAL

IT is the aim and ambition of the Cyphers Incubator Company to manufacture the best of everything that poultrymen need—nothing foolish nor fancy, but every legitimate article that once used will be bought again and again because it will be found necessary for best results. The quality that has been put into our goods during past years and the continued satisfaction they have given have resulted in a demand by progressive, successful poultrymen that they get Cyphers Company goods and no other. This demand has put us in a position to introduce more labor-saving machinery into our factory and to avail ourselves of the services of additional experts in poultry raising and a knowledge of poultry requisites.

If it's the Cyphers Company Make or Brand it's Superior. We challenge comparison with any and all other makes. Try our goods and if you are not satisfied you can get your money back. We sell nothing that will not do the work claimed for it.

Cyphers Company goods, so far as can be, are patented, trade-marked, copyrighted and, when the character of the article renders it possible, are sealed. **Why so?** Because our goods possess **Special Values** and we have the Cyphers Company's reputation to protect. Our staff of experts are in close touch with the leading and successful breeders and in this way improvements are made as fast as experience shows their value. Our staff of expert poultrymen and advanced mechanics cannot be duplicated in this or any other country, and the results of their labors have been of inestimable value in giving to our customers the highest grade of poultry yard requisites.



To get the **Cyphers Company Quality**—to obtain practical money-making, time and labor-saving **WORK OF EXPERTS**—it is necessary to buy the Cyphers Company make or brand. See, therefore, that you get only the **Genuine, Patented, TRADE-MARKED** Cyphers Company goods; **ONCE TRIED** you will be satisfied with no other.

ADVANTAGES IN BUYING OF OUR AGENTS

Cyphers Incubator Company's authorized agents (see address below) carry full lines of our manufactures so that intending purchasers **Can See and Carefully Examine** them before buying. It is an advantage to buy near home, and to see and examine what you buy. Besides, every Cyphers Company agent backs up the guaranty; in other words, you have **Your Local Dealer's Guaranty** in addition to the manufacturers'—which should give you **Absolute Confidence** in what you buy. Furthermore our agents will save you money on freight; also valuable time by a prompt delivery of the goods. The undersigned agents carry the goods in stock **at all times** in sufficient quantities to meet the demand. **Call on Them in Person,** or write them for what you want.

CYPHERS INCUBATOR COMPANY.

FOR SALE BY

FERGUSON, CARR HARDWARE CO.

ELMIRA, N. Y.